Installed system in ECREEE's headquarters





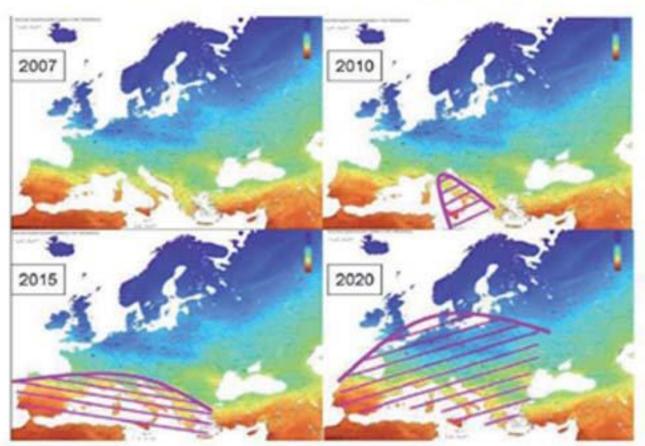
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GRID PARITY IN EUROPE



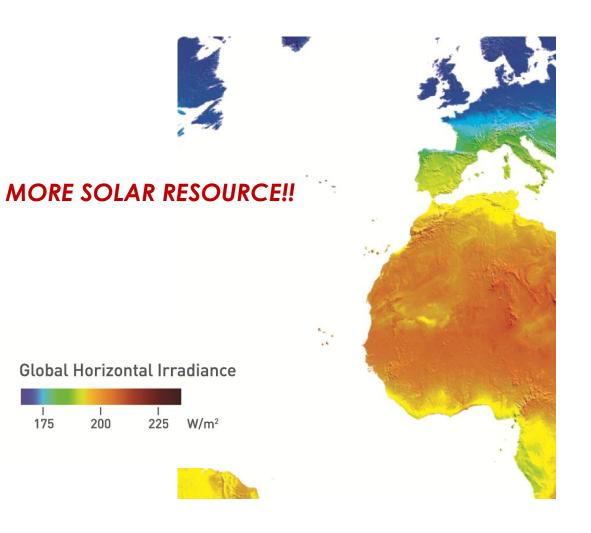
Grid Parity of PV electrical energy, geographically



Source: EPIA







END USER TARIFF THREE TIMES HIGHER 0,30 EURO/KWH



INTRODUCTION



Project characteristics:

January 2011: Approval of RE Law in Cape Verde 9,9 kW PV roof-top system for ECREEE's office consumption Battery bank with 10 hours of autonomy

Project schedule:

February 2011 ToR elaboration

April 2011 tender process

August 2011 contract signature with PROSOLIA

November 2011 installation completed, connection to the grid as back-up

April 2012 connection to the grid to feed-in and bidirectional counter



ELECTRICITY DEMAND EVALUATION



| Equipments | Capacyty (W) | Hour Utilization / Day. | Utilization days/ Month. (KWh) | Unit. Consumption/ Month (KWh) | Num. installed Equipments | Average Consumption/ Month. (KWh/M) | Average Consumption/ Year (KWh/Y) |
|--------------------------------|-----------------|-------------------------------|--------------------------------------|--------------------------------|---------------------------------|--|---|
| Telephone Eschange (1,3A,220V) | 280 | 4 | 22 | 25 | 1 | 25 | 296 |
| Server | 220 | 4 | 22 | 19 | 1 | 19 | 232 |
| Desktop Computers & Printers | 300 | 4 | 22 | 26 | 9 | 238 | 2,851 |
| Laptops | 65 | 1 | 22 | 1 | | 0 | 0 |
| Printers | 50 | 1 | 22 | 1 | 14 | 15 | 185 |
| Photocopier & Printer | 920 | 2 | 22 | 40 | 1 | 40 | 486 |
| Photocopier (big) | 920 | | | 0 | 1 | 0 | 0 |
| Internet Router (12V; 1A) | 12 | 8 | 22 | 2 | 1 | 2 | 25 |
| Fax Machine | 50 | 1 | 22 | 1 | 2 | 2 | 26 |
| Lights Flourescente 36 W | 36 | 8 | 22 | 6 | 23 | 146 | 1,749 |
| Lights Flourescente 18 W | 18 | 8 | 22 | 3 | 23 | 73 | 874 |
| Lights Globes | 11 | 8 | 22 | 2 | 6 | 12 | 139 |
| Refrigerator (small) | 370 | 2 | 30 | 22 | 3 | 67 | 799 |
| Bebedouro | 123 | 2 | 30 | 7 | 2 | 15 | 177 |
| Air Conditioners 18.000 BTH/h | 1,100 | 6 | 22 | 145 | 3 | 436 | 5,227 |
| Air Conditioners 9000 BTH/h | 870 | 6 | 22 | 115 | 11 | 1,263 | 15,159 |
| | | | | Total (without A | vC) | 653 | 7.840 |
| | | | | Total (A.cond.) | | 1,699 | 20,386 |
| | | | | TOTAL (with AC |) | 2,352 | 28,226 |

AC share 72%





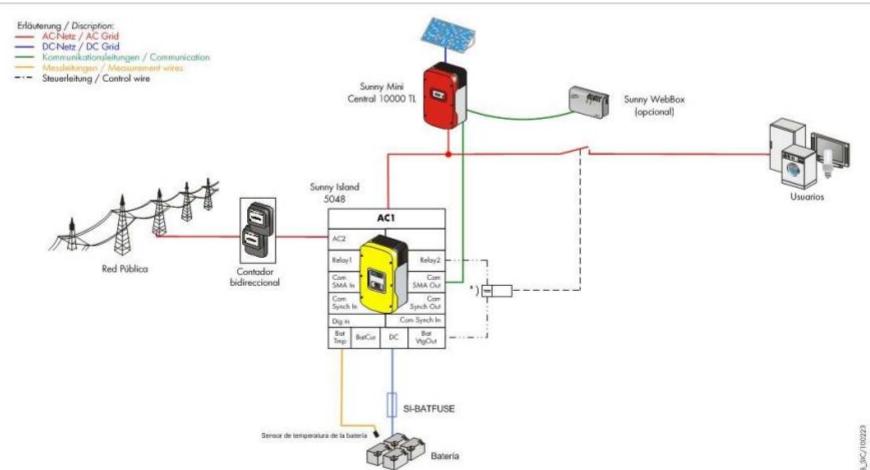
The system will operate as follows:

- The PV system is connected to the grid and to the battery bank;
- As a priority, the photovoltaic system recharges the batteries, enabling them to be always loaded and available in case of grid electricity failure;
- After charging the batteries, the system connects automatically to the grid, supplying electricity directly to the building through a bidirectional counter, registering the energy supplied by the solar system to the grid;
- In case of electricity failure, the building will be powered by battery bank, which should guarantee the energy supply to the building for at least 10 hours;
- The PV system should again give priority to recharge the batteries, then repeating the cycle of operation.



PV SYSTEMS OPERATION (CONT.)

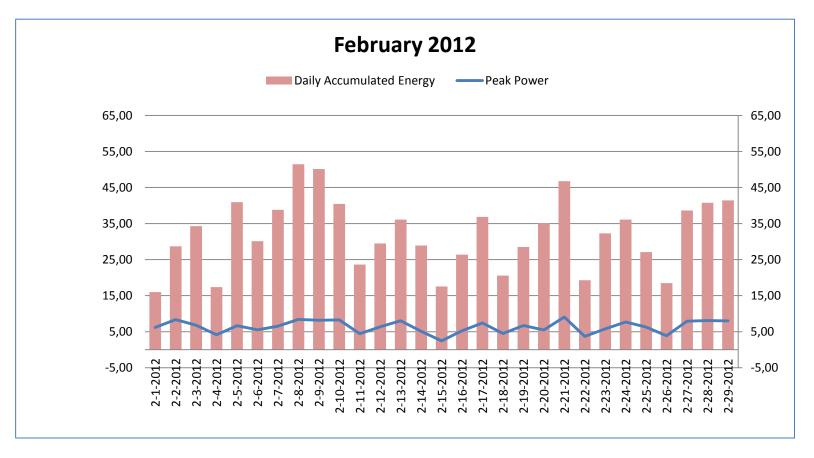






Real production/consumption









| Parameters | | | | | |
|---|-------|--|--|--|--|
| Capacity (kWe) | 9.9 | | | | |
| Full load hours/year | 2190 | | | | |
| Investment cost (€/kWe) | 5500 | | | | |
| Operation and maintenance cost (€/kWe/year) | 40 | | | | |
| Interest rate r (per cent) | 0.065 | | | | |
| Duration of support t (years) | 20 | | | | |
| Feed-in tariff (€/kWh) | ? | | | | |

FIT 0.2465

NPV = Σ^* [(INCOME/year - COST/year) / (1+ r)t] - INVESTMENT COSTS

EXISTING END-USER TARIFF = 0.30 EURO / kWh



Case of household in CV (2,2 kW PV without storage)



RETScreen Financial Analysis - Power project

| Financial parameters | | | Project costs and savings/income | e summary | | - V | Yearly o | cash flows | | |
|---|----------------|--------|----------------------------------|-----------|-----|---------|----------|------------|-----------|------------|
| General | | | Initial costs | | | | Year | Pre-tax | After-tax | Cumulative |
| Fuel cost escalation rate | % | 8.0% | Feasibility study | 4.6% | € | 500 | | € | € | |
| Inflation rate | % | 8.0% | | | | - 1 | 0 | -2,161 | -2,161 | -2.16 |
| Discount rate | % | 10.0% | Engineering | 4.6% | € | 500 | 1 | 608 | 608 | -1,552 |
| Project life | yr | 25 | | 67.8% | € | 7,323 | 2 | 653 | 653 | -899 |
| Third control in | 1000 | | A CONTRACTOR OF THE CONTRACTOR | | | 6,540.0 | 3 | 699 | 699 | -200 |
| Finance | | | 11 | | | | 4 | 746 | 746 | 546 |
| Incentives and grants | € | 0 | | | | | 5 | 795 | 795 | 1,341 |
| Debt ratio | % | 80.0% | | | | | 6 | 846 | 846 | 2.187 |
| Debt | € | 8,644 | Balance of system & misc. | 23.0% | € | 2,482 | 7 | 897 | 897 | 3,084 |
| Equity | • | 2,161 | | 100.0% | ŧ | 10,804 | 8 | 951 | 951 | 4,035 |
| Debt interest rate | % | 8.00% | | | | 1,000 | 9 | 1,006 | 1,006 | 5,040 |
| Debt term | yr. | 20 | | | | | 10 | -2,190 | -2,190 | 2.850 |
| Debt payments | €yr | 880 | | | | | 11 | 1,120 | 1,120 | 3,971 |
| | | | Annual costs and debt payments | | | | 12 | 1,180 | 1,180 | 5,151 |
| | | | O&M | | € | 0 | 13 | 1,242 | 1,242 | 6,394 |
| Income tax analysis | | | Fuel cost - proposed case | | € | 0 | 14 | 1,306 | 1,306 | 7,699 |
| | | | Debt payments - 20 yrs | | € | 880 | 15 | 1,372 | 1,372 | 9,071 |
| | | | Total annual costs | | € | 880 | 16 | 1,439 | 1,439 | 10,510 |
| | | | SERVICE CONTRACTOR | | | | 17 | 1,509 | 1,509 | 12,019 |
| | | | Periodic costs (credits) | | | | 18 | 1,580 | 1,580 | 13,599 |
| | | | Inverter-controler - 10 yrs | | € | 1,506 | 19 | 1,654 | 1,654 | 15,253 |
| | | | Providence with species codes (| | | 1.6 | 20 | -5,291 | -5,291 | 9,962 |
| | | | | | | | 21 | 2,689 | 2,689 | 12,651 |
| | | | | | | | 22 | 2,770 | 2,770 | 15,421 |
| | | | Annual savings and income | | | | 23 | 2,853 | 2,853 | 18,274 |
| Leave to the control of the control | | | Fuel cost - base case | | € | 0 | 24 | 2,938 | 2,938 | 21,212 |
| Annual income | | | Electricity export income | | € | 1,445 | 25 | 3,026 | 3,026 | 24,238 |
| Electricity export income | | | | | | | | | | |
| Electricity exported to grid | MWh | 5 | | | | | 1 | | | |
| Electricity export rate | €/MWh | 300.00 | | | | | 1 | | | |
| Electricity export income | € | 1,445 | | | | | | | | |
| Electricity export escalation rate | % | 3.0% | Total annual savings and incom | ie | • | 1,445 | | | | |
| GHG reduction income | the population | 0 | <u> </u> | | | | | | | |
| Net GHG reduction - yr 1 to 4 | tCO2/yr | 4 | | | | - 33 | 1 | | | |
| Net GHG reduction - yr 5 + beyond | tCO2/yr | 3 | Financial viability | | | | 1 | | | |
| Net GHG reduction - 25 yrs | 1002 | 83 | Pre-tax IRR - equity | | % | 31.9% | | | | |
| | | | Pre-tay IRR - assets | | 44. | 6.4% | 1 | | | |



Case of household in CV (2,2 kW PV without storage)



| OTTO TENDERONI RICONTE | | _ | |
|-------------------------------------|---------|-----|---|
| Net GHG reduction - yr 1 to 4 | tCO2/yr | 4 | - |
| Net GHG reduction - yr 5 + beyond | tCO2/yr | 9 | Financial viability |
| | 1CO2 | 00 | |
| Net GHG reduction - 25 yrs | 1002 | 83 | |
| | | | Pre-tax IRR - assets % 6.4% |
| | | | |
| | | | After-tax IRR - equity % 31.9% |
| | | | After-tax IRR - assets % 6.4% |
| | | | 7 274 |
| | | | |
| | | | Simple payback yr 7.5 |
| Customer premium income (rebate) | | | Equity payback yr 3.3 |
| | | | |
| | | | Net Present Value (NPV) € 5.205 |
| | | | Annual life cycle savings €/yr 573 |
| | | | Annual of the same |
| | | | |
| | | | Benefit-Cost (B-C) ratio 3.41 |
| | | | Debt service coverage 1.89 |
| | | | Energy production cost €MWh 209.00 |
| | | | GHG reduction cost 6xC02 (174) |
| Other income (cost) | | 2 | 100 |
| Energy | MWh | | Cumulative cash flows graph |
| Rate | €MWh | | |
| | | | 30,000 |
| Other income (cost) | € | - 0 | |
| Duration | yr | | |
| Escalation rate | % | | |
| Clean Energy (CE) production income | | | 25,000 |
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Some pictures









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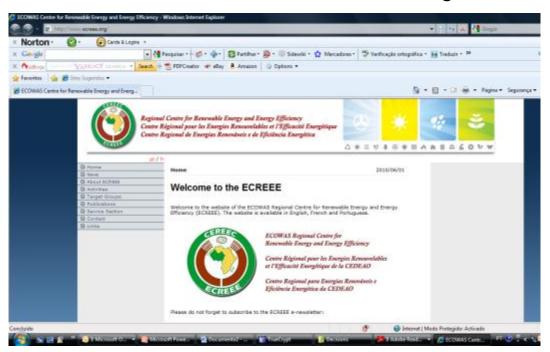






Merci! Thank you! Muito Obrigado!

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