



Alliance for
Rural
Electrification

PV (as a main source) for Rural Electrification



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President

Alliance for Rural Electrification (ARE)

ECREEE Regional Forum
on the ECOWAS Solar Energy Initiative

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- 2.What we all know: The figures
- 3.The good news: PV is much cheaper than expected
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- 5.The key for the future: A new energy model

ARE promotes renewable energy in developing countries

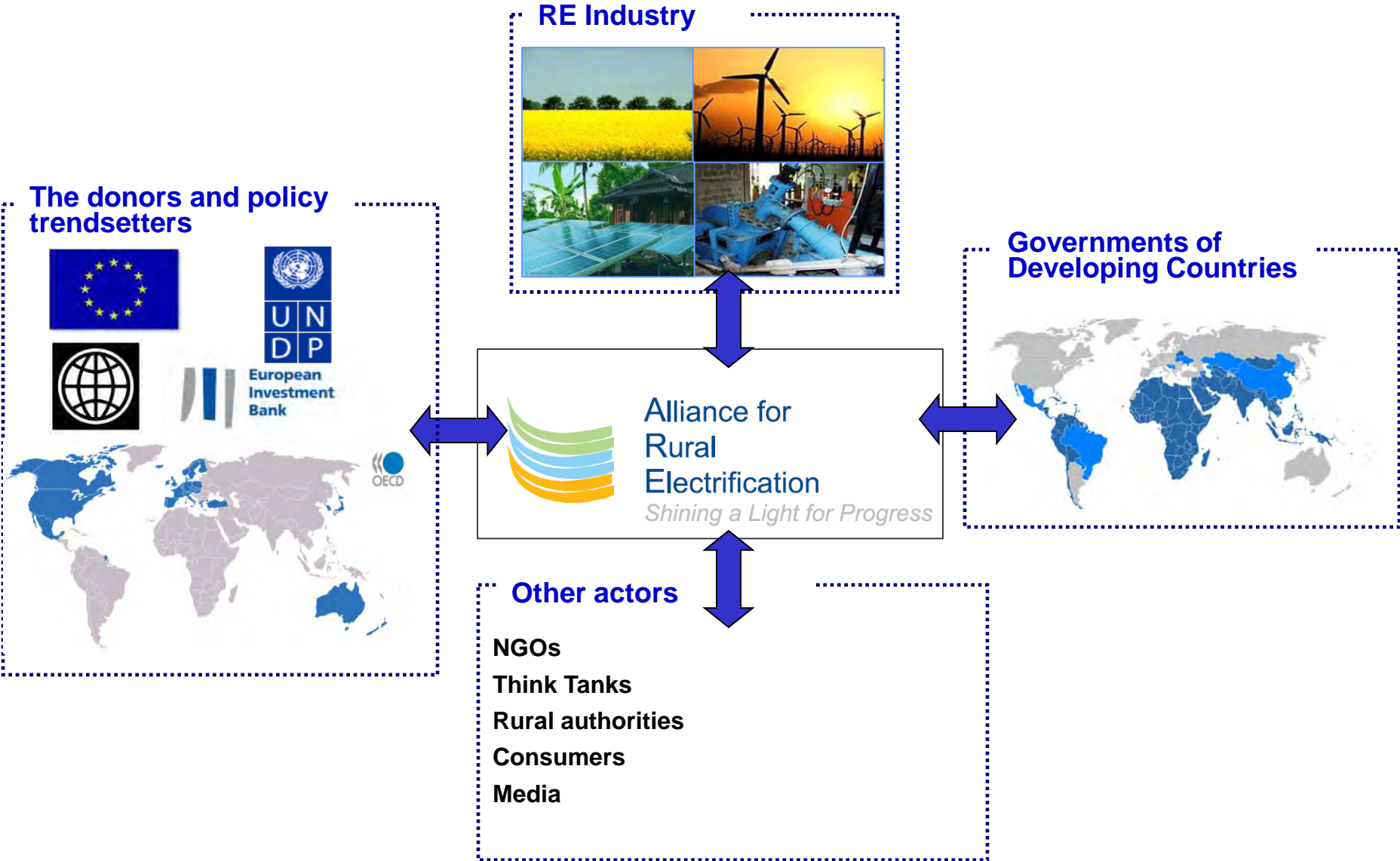
ARE is an international non-profit business association. It advocates for sustainable rural electrification with renewable energy.

Our objectives are:

- The Alliance attracts and unites all relevant private sector actors in order to speak with one voice
- The Alliance generates technical and financial solutions about rural electrification
- ARE communicates and advocates for rural electrification using RES



Our Partners and Interlocutors



The Alliance for Rural Electrification Members



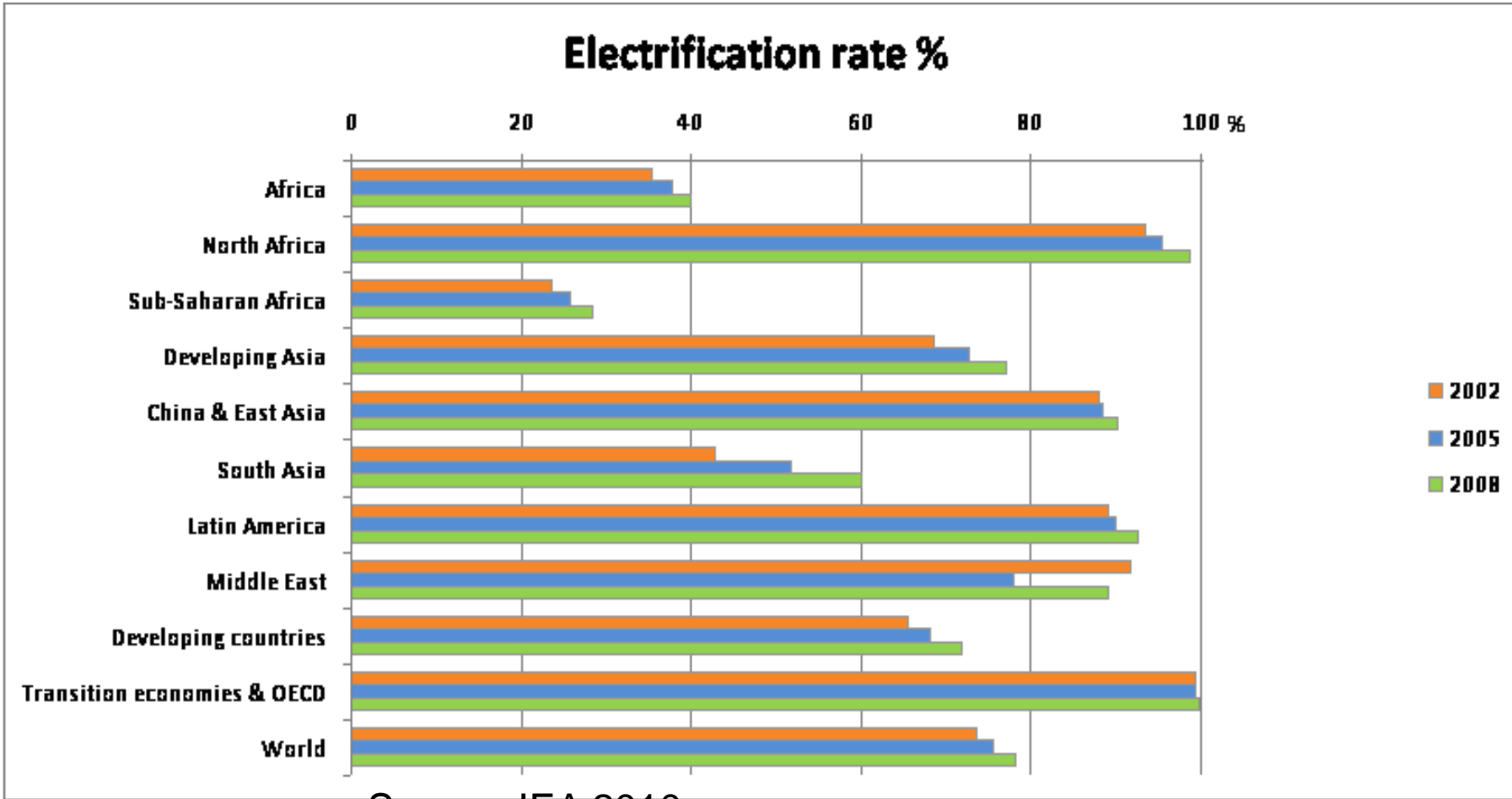
Acciona
Ades
ASIF
BAE Batteries
BP Solar
CEDES
CTEK
Eauxwell
Enel Green Power
Enersys
EPIA
ESHA
EUROBAT
EWEA
FF Solar
Fondazione Madre Agnese

Fortis Wind
GWEC
Hoppecke
IDAE
IED
INES
**Institute for Sustainable
Power (ISP)**
ISE FRAUHOFFER
IT Power
KACO
Kaito
KXN
Kyoto Energy
OutBack Power
Phaesun
Phocos
Powertec Labs

Q-Cells
RENAC
Rolls Battery Europe
Rural Energy Foundation
Sharp
Siemens
SMA
Solar 23 Dev. Plc
Solar Pack
Solaria
Solarworld
Steca
Studer Innotec
Sunlabob
Trama Tecno Ambiental
Trojan Battery
University of Southampton
University of Twente
The Wind Factory
Wonderenergy

Alliance for
Rural
Electrification
Shining a Light for Progress

Globally electrification rates rise...



Source: IEA 2010

In Sub-Saharan Africa (SSA) even more people without electricity

	Population without electricity (millions)				
	2002	2005	2008	Trend 02-05	Trend 05-08
Africa	535	554	589	19	35
North Africa	9	7	2	-2	-5
Sub-Saharan Africa	526	547	587	21	40
Developing Asia	1019	930	809	-89	-121
China & East Asia	221	224	195	3	-29
South Asia	798	706	614	-92	-92
Latin America	46	45	34	-1	-11
Middle East	14	41	21	27	-20
Developing countries	1615	1569	1.453	-46	-116
Transition economies & OECD	7	8	3	1	-5
World	1623	1577	1.456	-46	-121

Source: IEA 2010

If current trends do not change, the energy outlook for the poor in SSA remains dull

Table 3: Number of people without access to electricity and electrification rates by region in the New Policies Scenario (million)

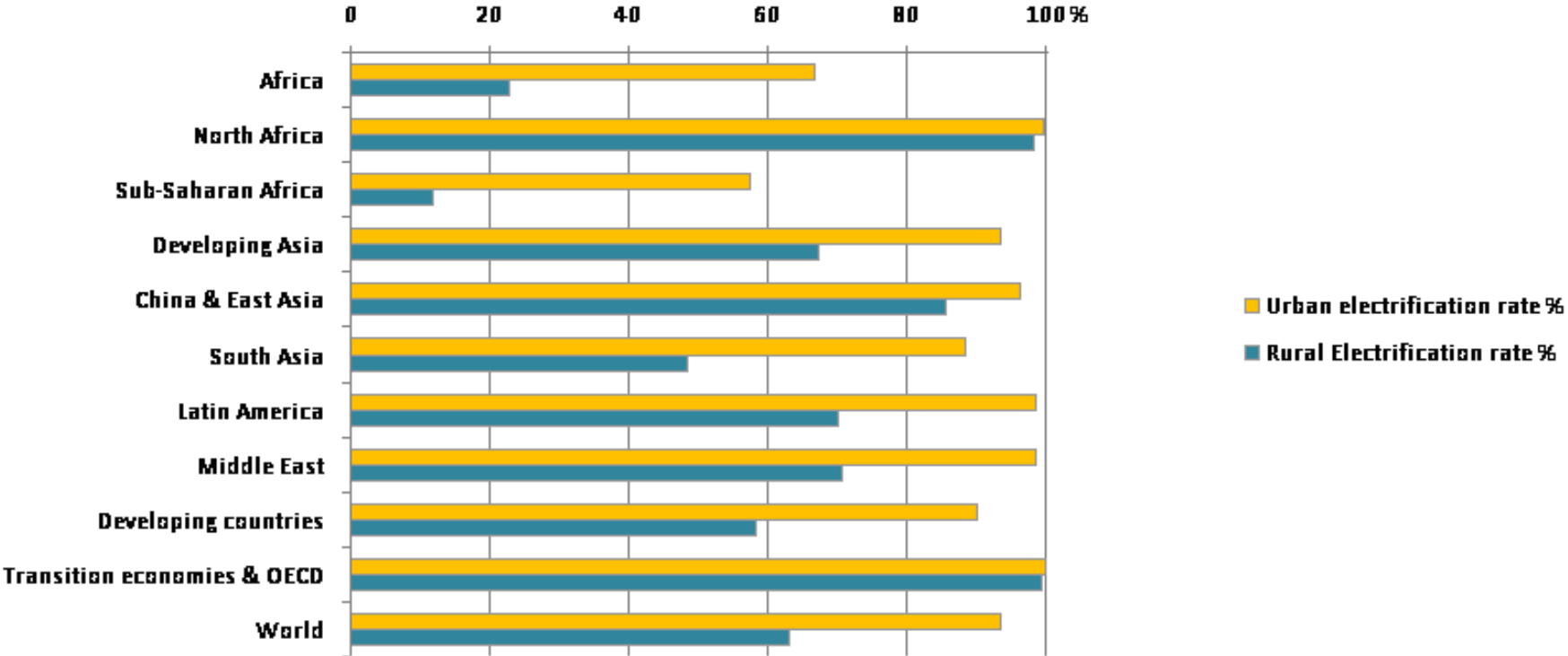
	2009			2015	2030	2009	2015	2030
	Rural	Urban	Total	Total	Total	%	%	%
Africa	466	121	587	636	654	42	45	57
<i>Sub-Saharan Africa</i>	465	120	585	635	652	31	35	50
Developing Asia	716	82	799	725	545	78	81	88
<i>China</i>	8	0	8	5	0	99	100	100
<i>India</i>	380	23	404	389	293	66	70	80
<i>Other Asia</i>	328	59	387	331	252	65	72	82
Latin America	27	4	31	25	10	93	95	98
Developing countries*	1229	210	1438	1404	1213	73	75	81
World**	1232	210	1441	1406	1213	79	81	85

*Includes Middle East countries; **includes OECD and transition economies.

Source: IEA 2010

Rural electrification is the key challenge

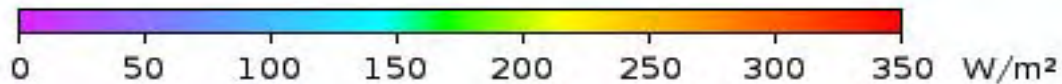
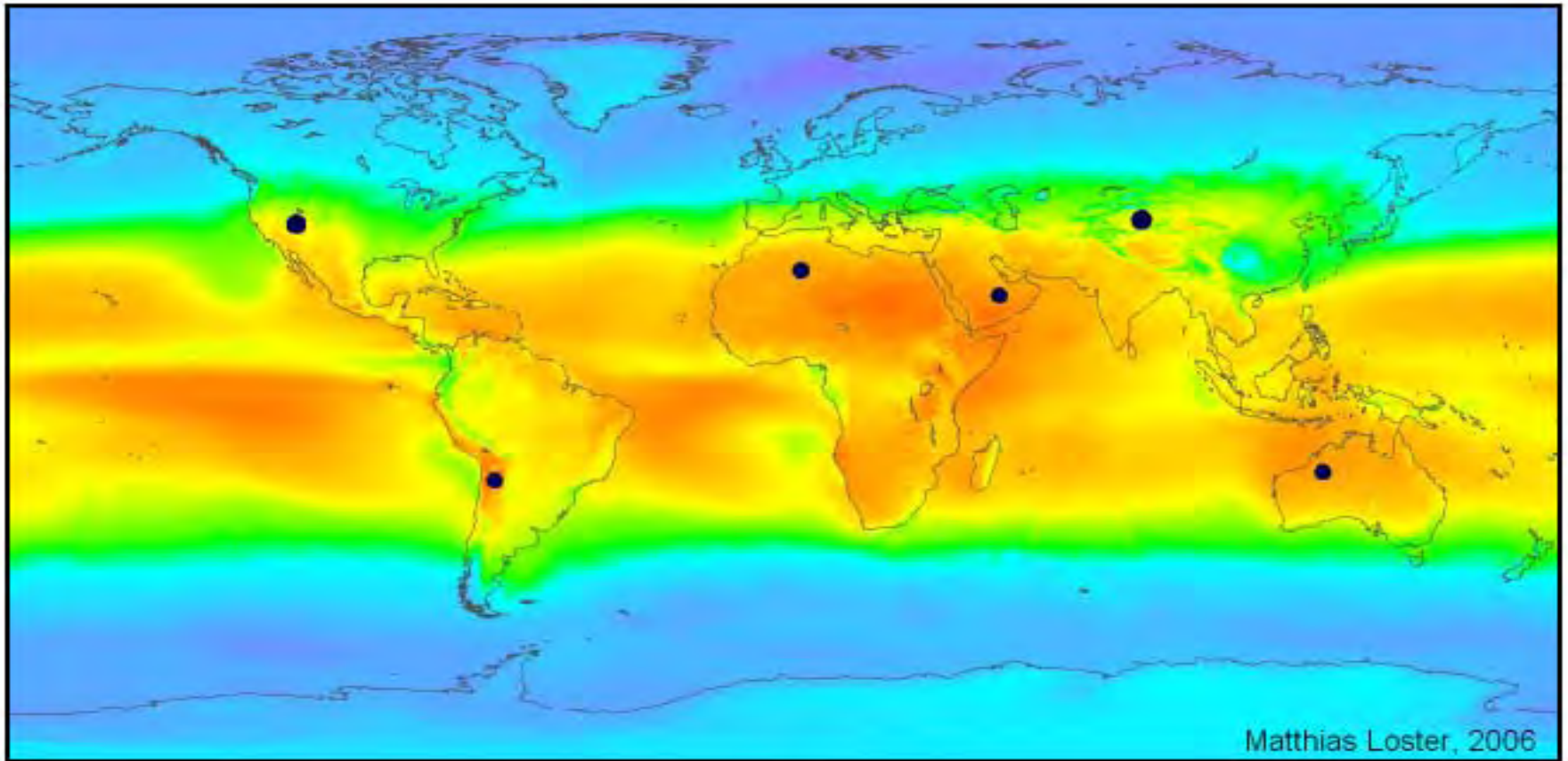
Urban vs. Rural Electrification rate 2008 %



Source: IEA 2010

Solar irradiation is more abundant exactly where energy is more needed

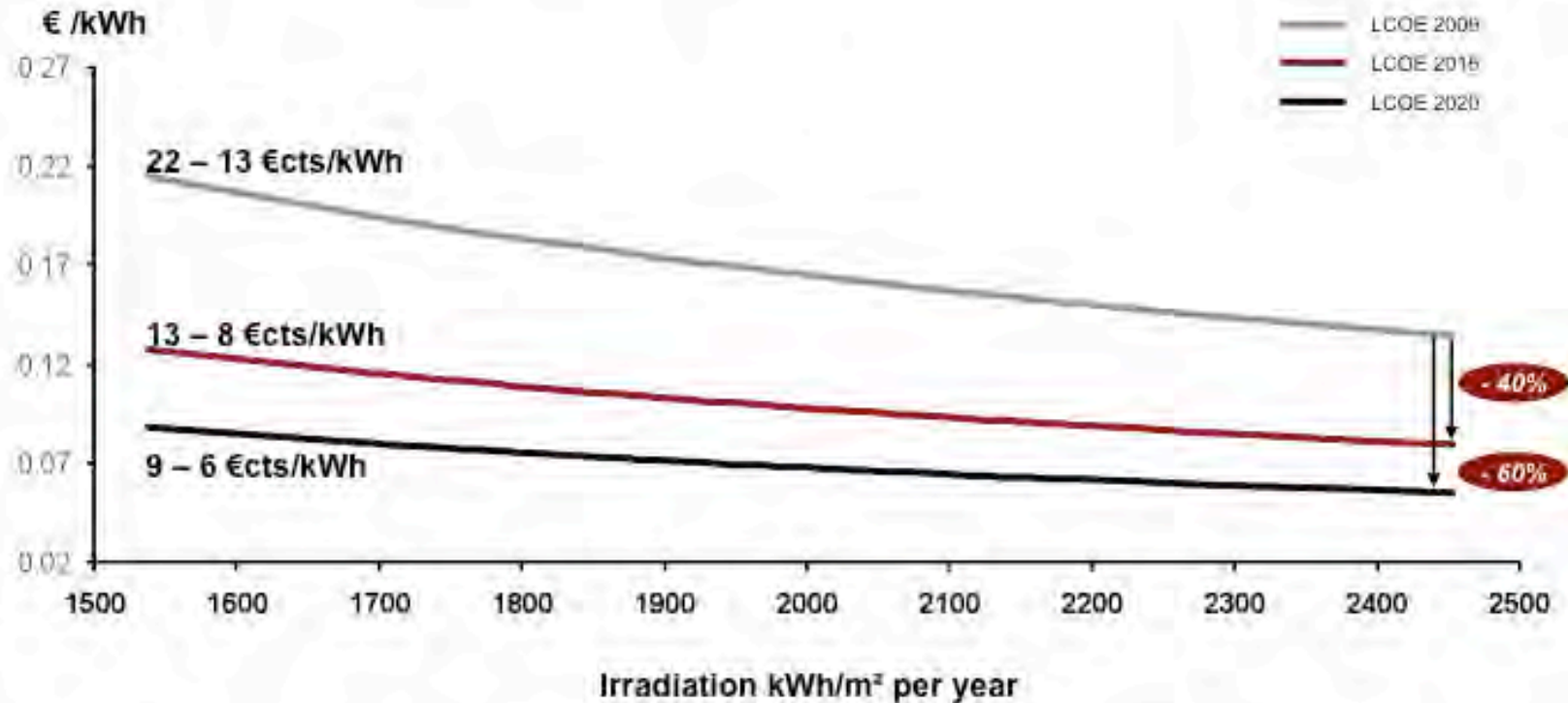
See sunbelt study in www.epia.org also sponsored by ASIF and ARE



$\Sigma \bullet = 18 \text{ TWe}$

The forecasted industry learning curve will reduce PV LCOE by 40% in 2015 and almost 60% in 2020 if the full growth potential was captured

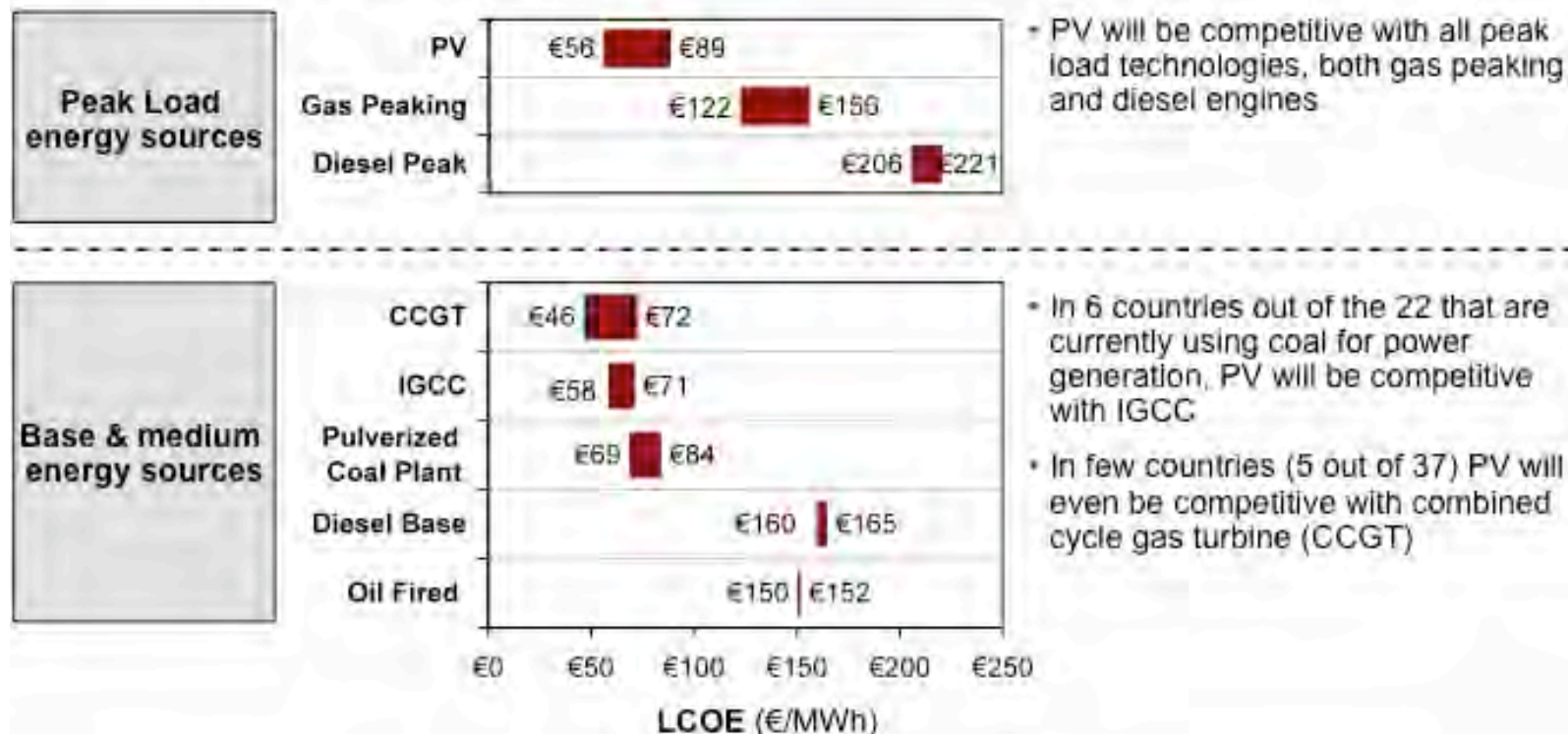
PV LCOE



(1) Field system >1 MW_p; 85% performance ratio; 25 years system lifetime; O&M costs 1.5% of Capex; Debt financing with WACC: 6.4 %;
System Price 2009: 3000 €/kWp
Sources: National Renewable Energy Laboratory; Set for 2020; A.T. Kearney analysis

By 2020 PV will even be competitive with some medium to base load technologies in many countries

Comparison of LCOE by 2020



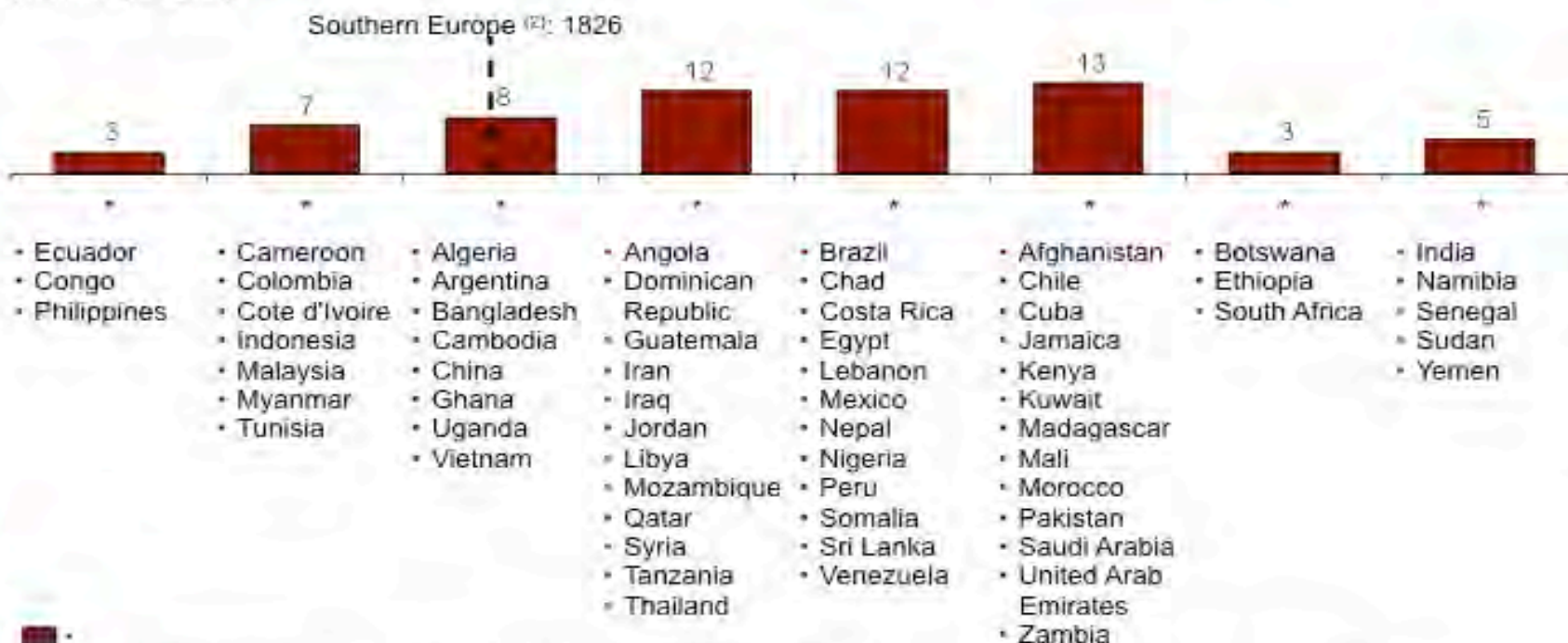
(1) LCOE conventional sources includes CO₂ cost of 38 €/tonne

(2) LCOE of Gas Peaking and CCGT in countries with very low gas prices (< \$3/MBTU) in 2009 are not displayed

Sources: National Renewable Energy Laboratory; National Energy Technology Laboratory; Set for 2020; World Bank; A.T.Keamey analysis.

51 developing countries have a higher irradiation than Southern Europe, largely explaining their strong PV attractiveness

Irradiation distribution⁽¹⁾
(kWh/m² per year)



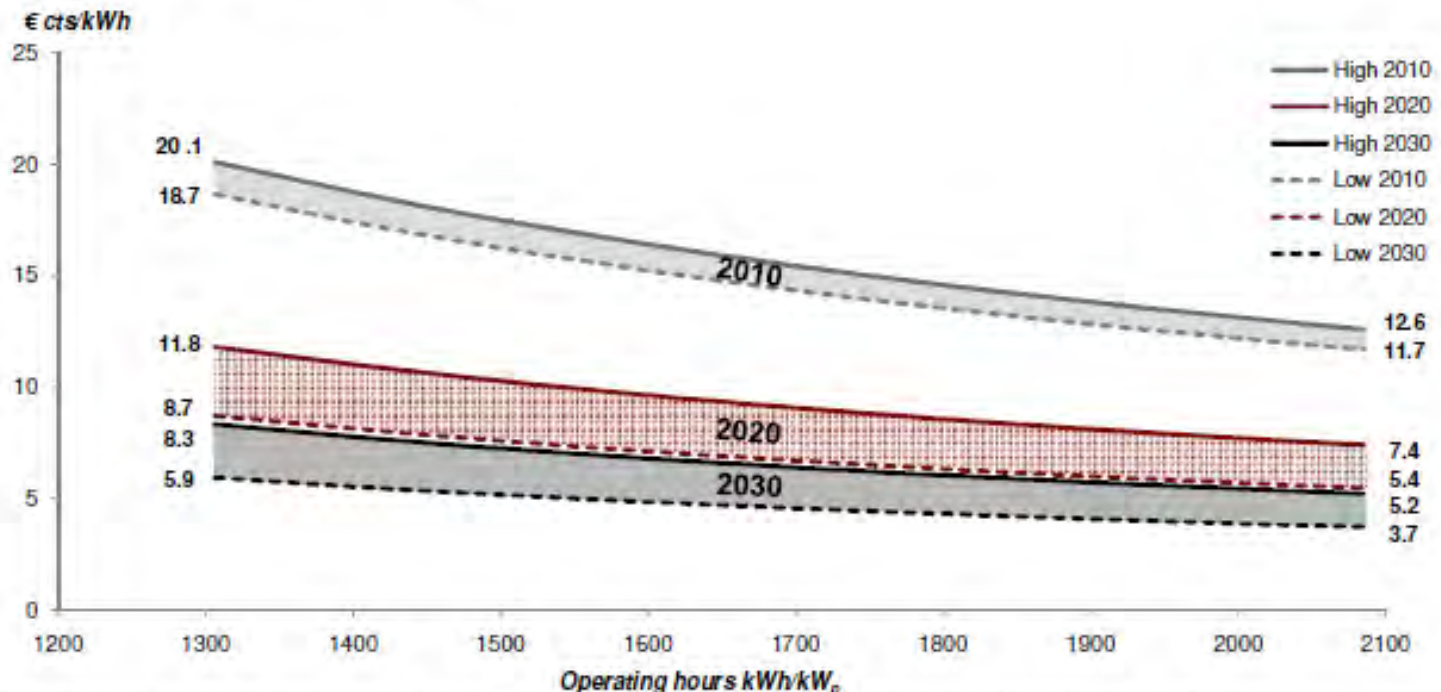
(1) Irradiation is the average yearly irradiation from the capital of the country, except for India, Mumbai instead of New Delhi; Vietnam: HCMC instead of Hanoi

(2) Average Southern Europe: consists out of Malta, Cyprus, Greece, Italy, Spain and Portugal

Sources: NASA

And this trend is expected to continue

PV LCOE ranges^(1,2) (€cts/kWh)



1) Turnkey industrial or IPP PV systems larger than 1 MW_p; 85% performance ratio; lifetime until and after 2020 is respectively 25 and 30 years; O&M costs 1.5% of Capex; Debt financing with WACC: 6.4 %; System Price 2010: 2800 - 2600 €/kW_p
 2) Low and high LCOE correspond respectively with the lowest and highest turnkey system price within the price range
 Sources: NREL, IEA Technology Roadmap Solar photovoltaic energy, A.T. Kearney analysis

Figure 9: PV Levelized Cost of Energy in Sunbelt irradiation conditions 2010, 2020 and 2030

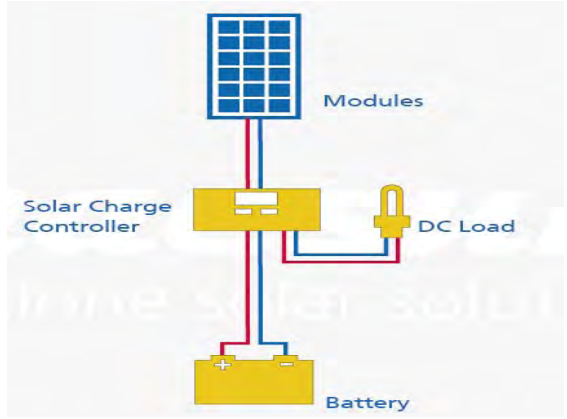
Source: ARE, EPIA, AT Kearney

Table 1. PV technology state-of-the-art and major objectives/milestones for the next 10 years (numbers and ranges are indicative because of the spread in technologies, system types and policy frameworks)

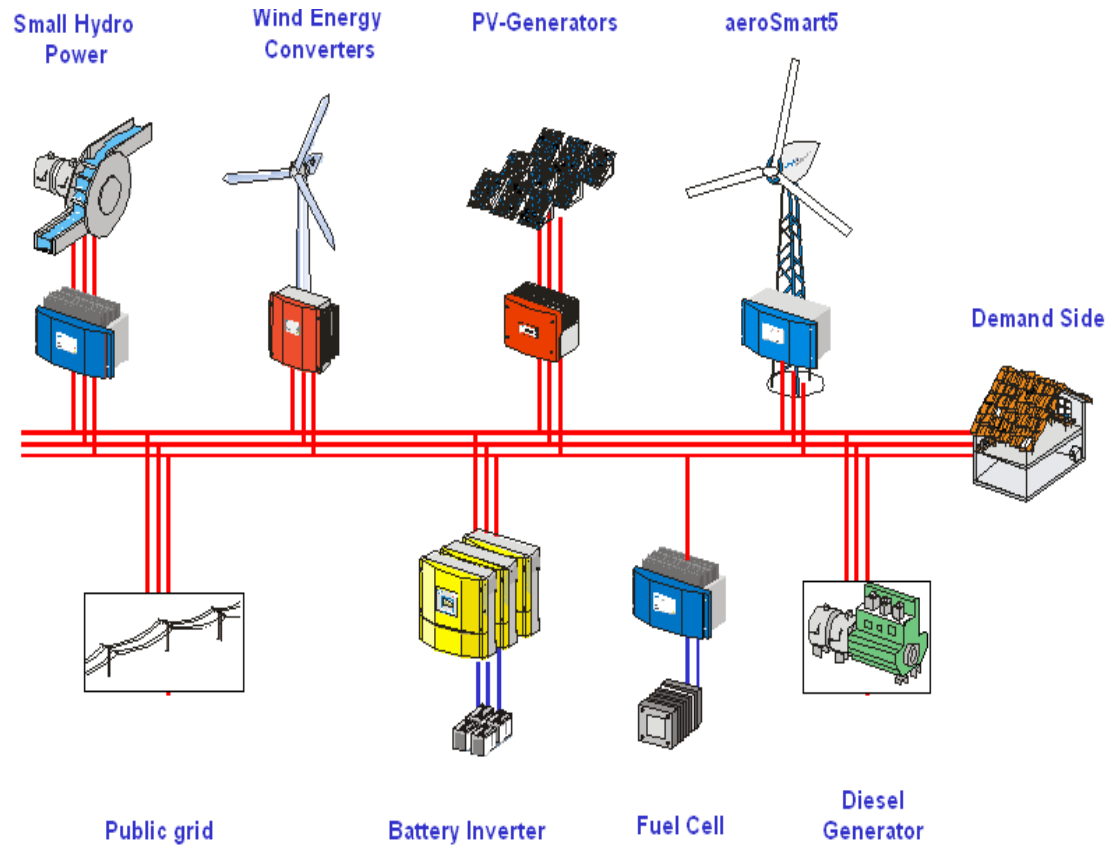
PV Technology state-of-the-art and major objectives/milestones for the next 10 years		2007	2010	2015	2020
Turn-key price large systems (€/Wp)*		5	2,5-3,5	2	1,5
PV electricity generation cost in Southern EU (€/kWh)**		0,30-0,60	0,13-0,25	0,10-0,20	0,07-0,14
Typical PV module efficiency range (%)	Crystalline silicon	13-18%	15-20%	16-21%	18-23%
	Thin films	5-11%	6-12%	8-14%	10-16%
	Concentrators	20%	20-25%	25-30%	30-35%
Inverter lifetime (years)		10	15	20	>25
Module lifetime (years)		20-25	20-25	25-30	35-40
Energy pay-back time (years)		2-3	1-2	1	0.5
Cost of PV + small-scale storage (€/kWh) in Southern EU (grid-connected)=***		--	0,35	0,22	<0,15

Source: EPIA

Solar Home System



Hybrid Mini-Grid



The trend: A new energy model in Developed Countries:
Decentralized & Connected

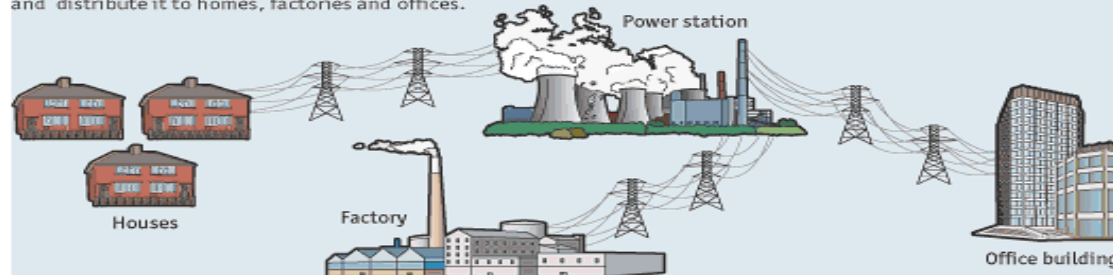
Objectives: Security Supply
CO2 Emissions reduction
To develop RES industries

The challenges in developed countries in order to apply this model are bigger than in developing countries

The shape of grids to come?

Conventional electrical grid

Centralised power stations generate electricity and distribute it to homes, factories and offices.

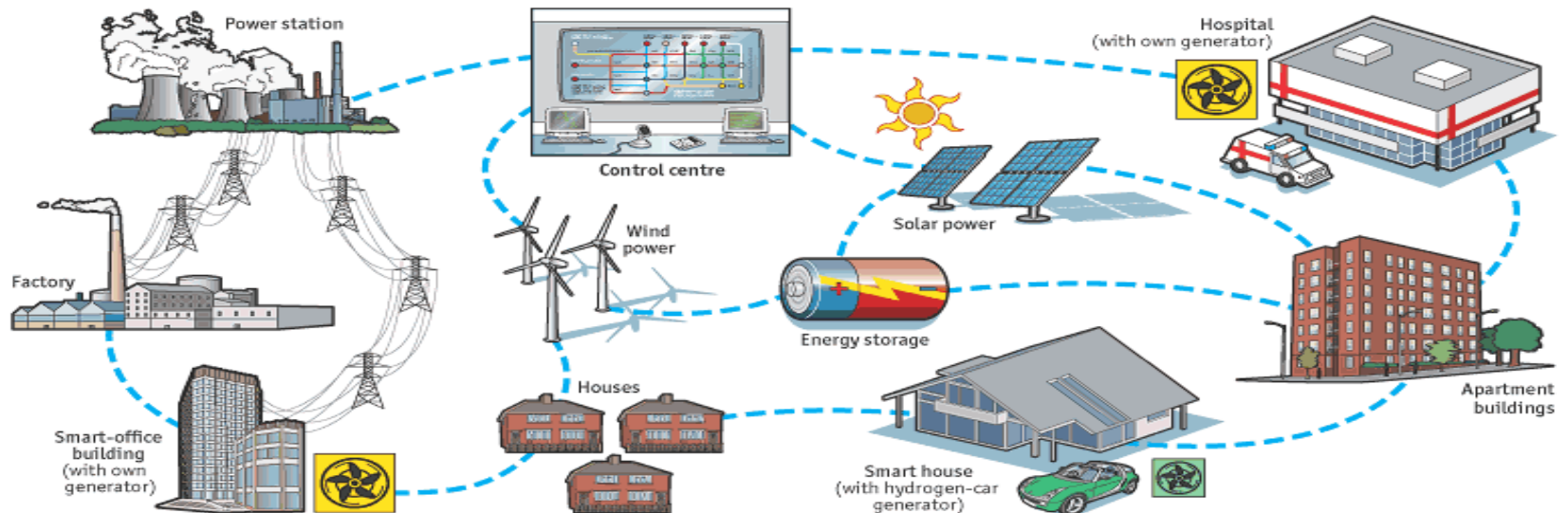


Energy internet

Many small generating facilities, including those based on alternative energy sources such as wind and solar power, are orchestrated using real-time monitoring and control systems.

Offices or hospitals generate their own power and sell the excess back to the grid. Hydrogen-powered cars can act as generators when not in use. Energy-storage technologies smooth out fluctuations in supply from wind and solar power.

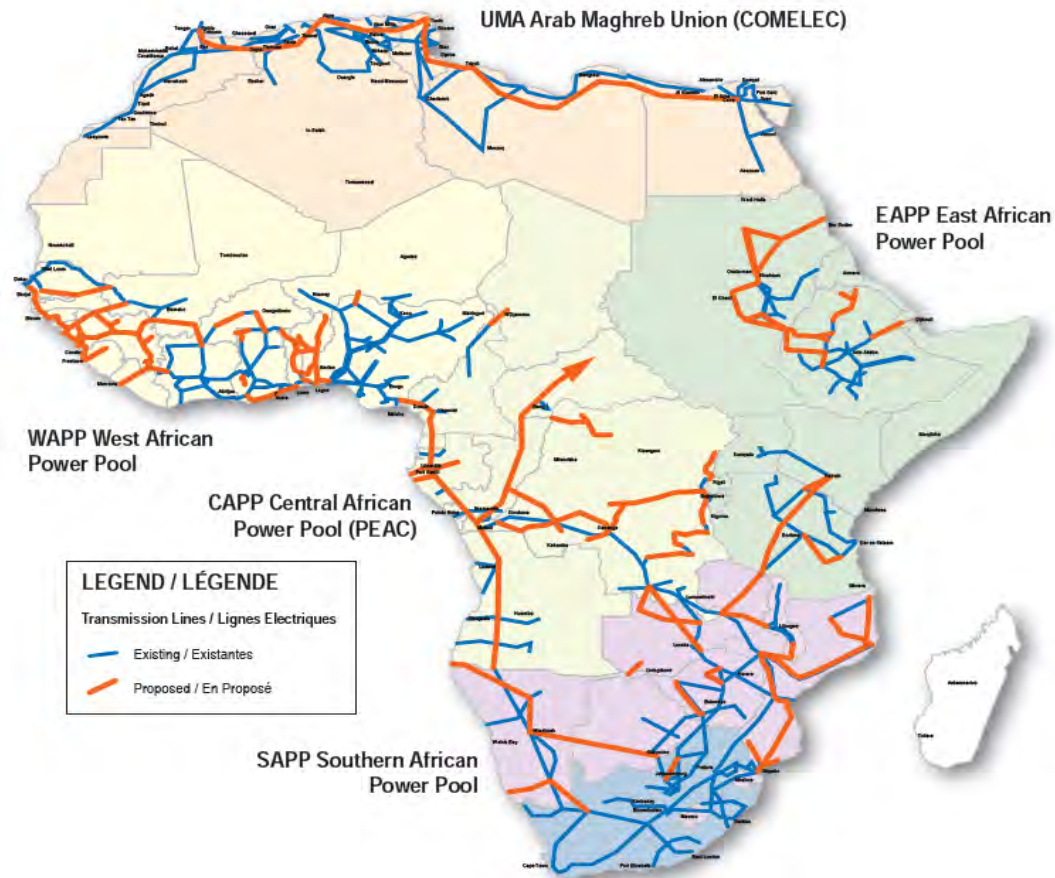
Distributing power generation in this way reduces transmission losses, operating costs and the environmental impact of overhead power lines.



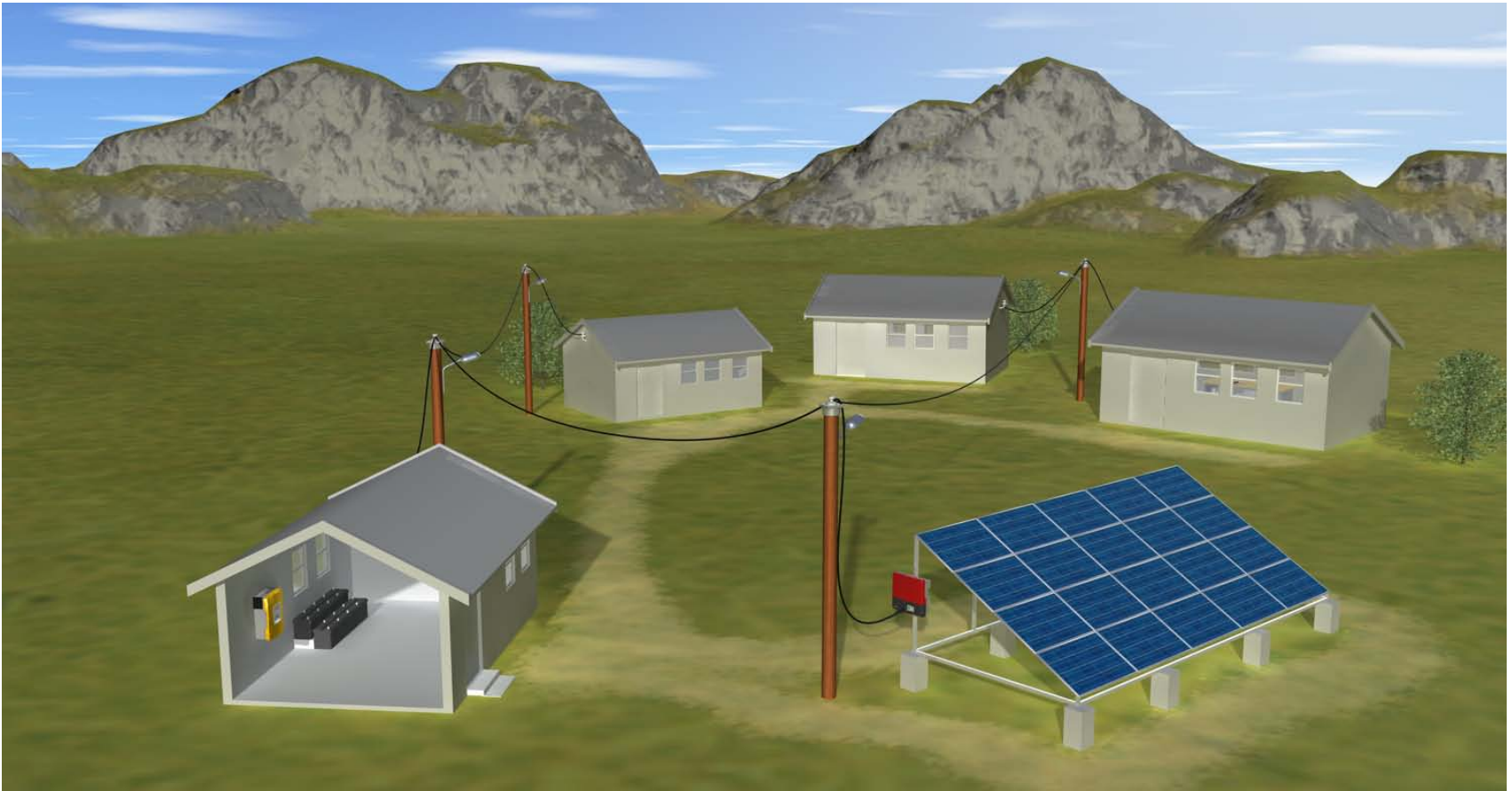
Sources: *The Economist*; ABB

ELECTRICITY NETWORK

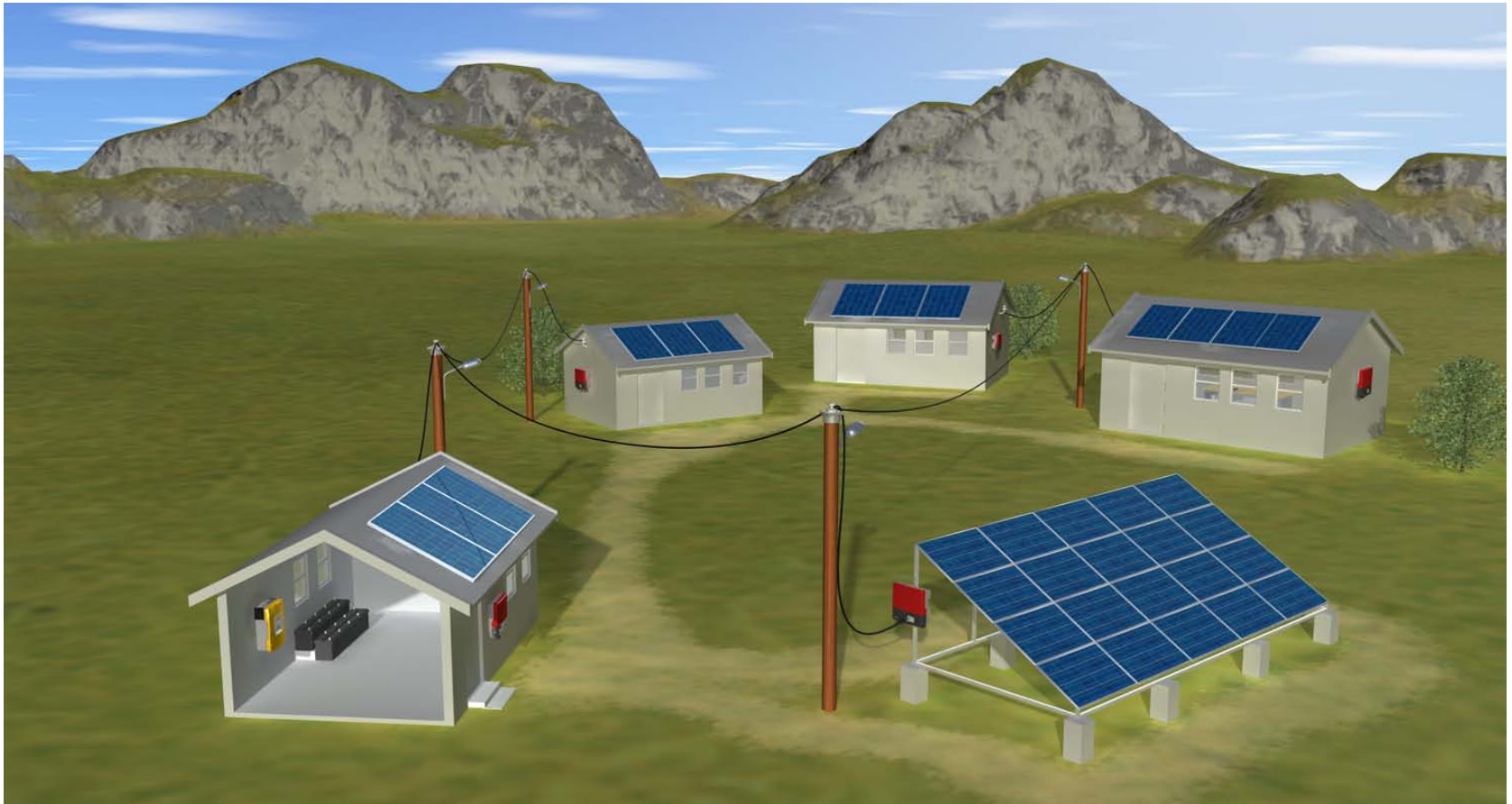
Some RES are already competitive, both on and off grid. We see as PV is also competitive in sunny regions connected to existing grids or their extensions. Flexibility of RES is key.



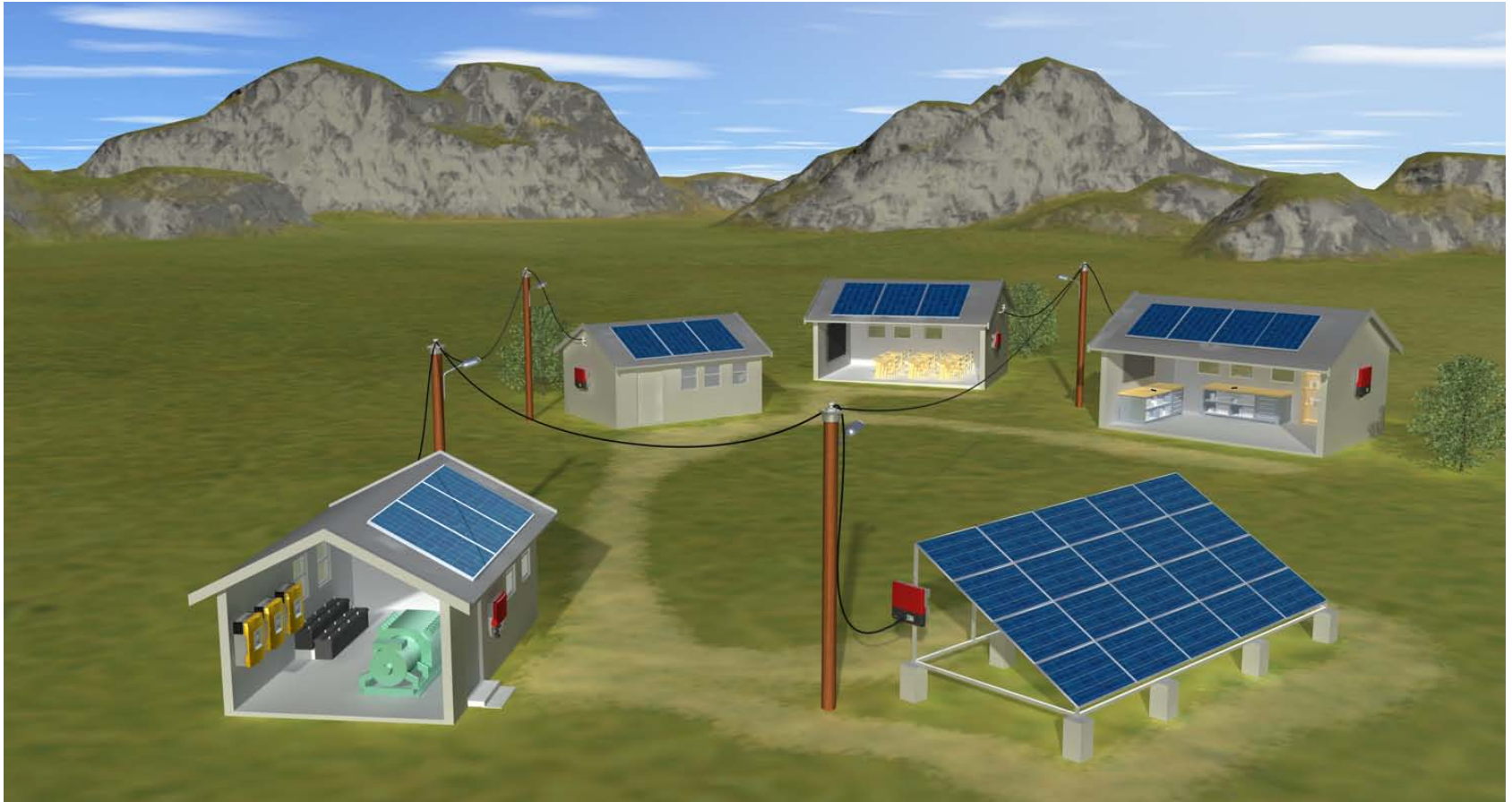
Modular energy supply



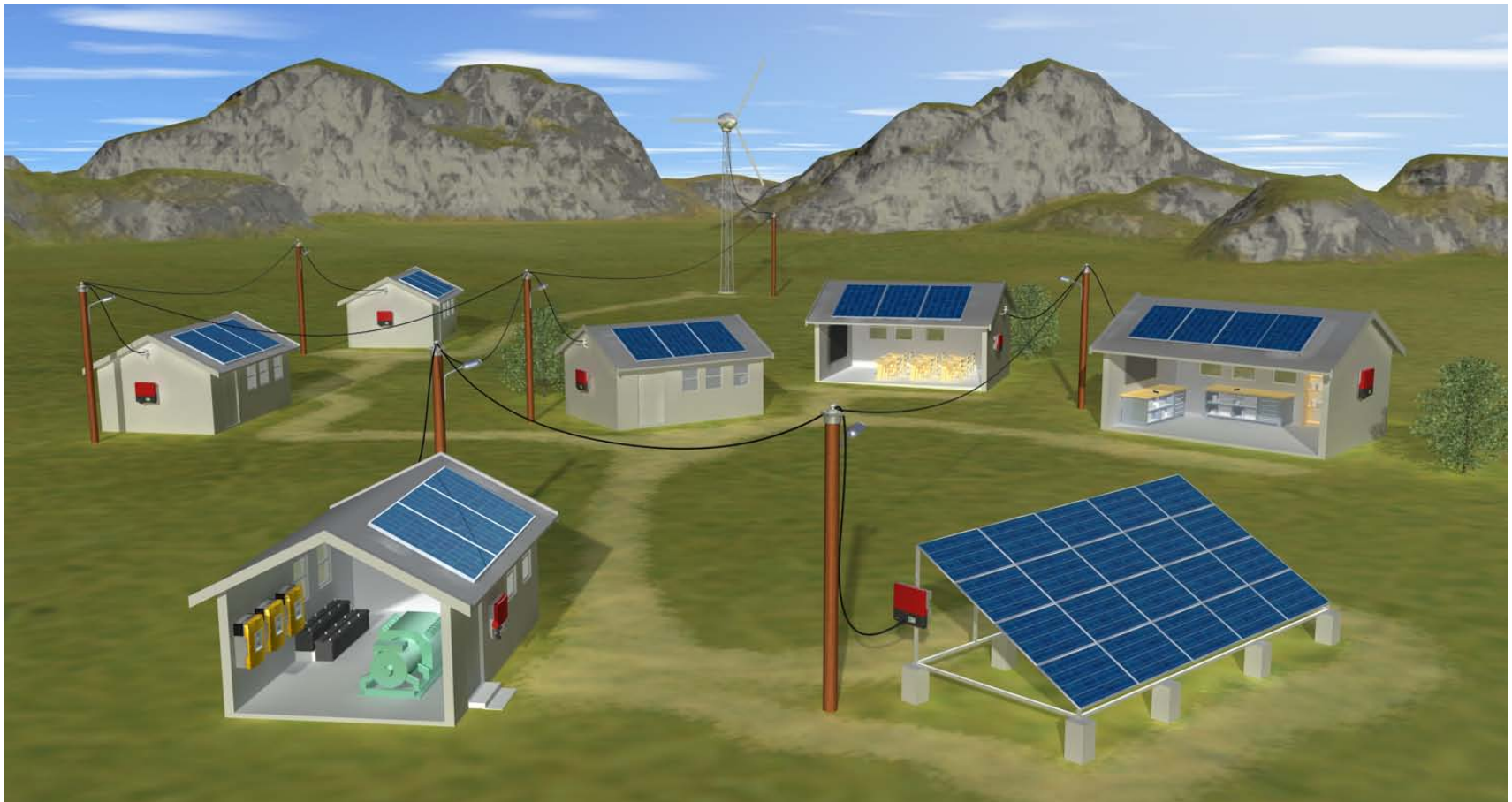
Simple enlargement



Higher flexibility by coupling all consumers and generators on AC bus line



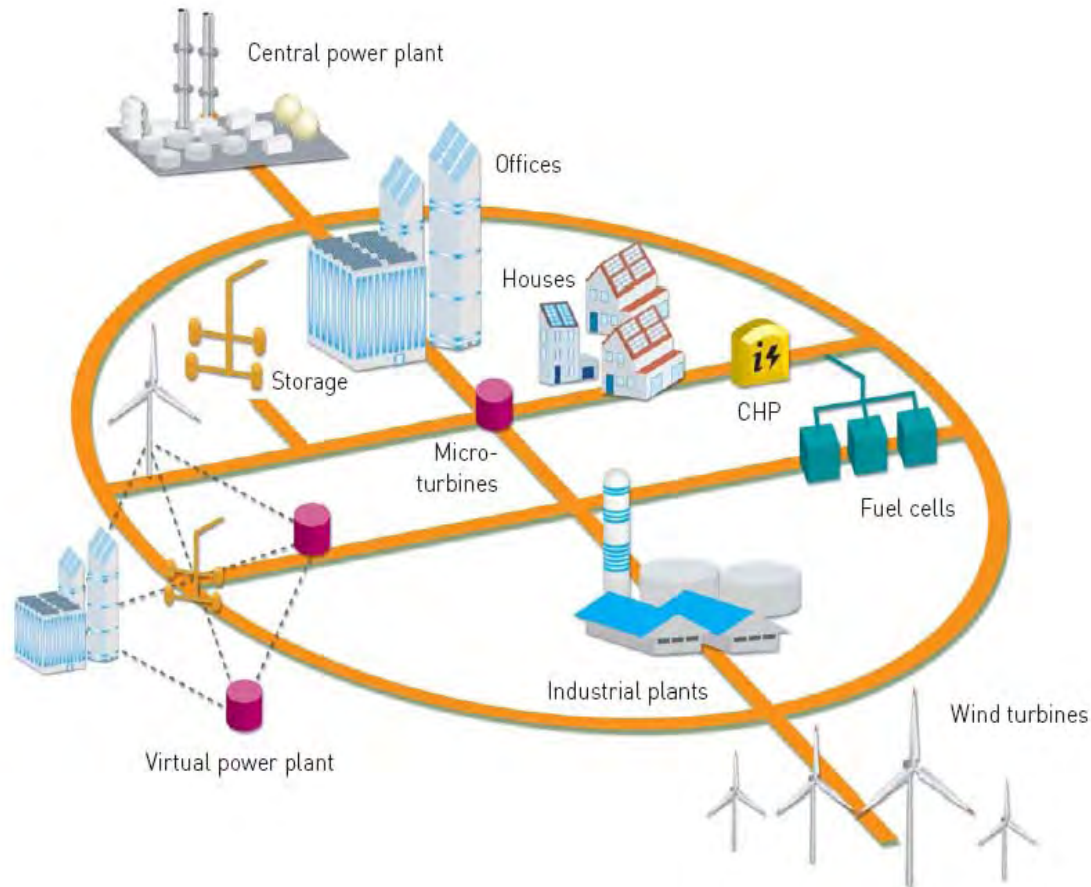
Different local renewable energy sources are suitable to form a hybrid grid



Electricity in network quality



A real energy (r)evolution



Decentralised Energy: The solution for both: Developed and developing Countries

- Access to electricity must be in the governments agenda and fully integrated in the national power plans.
- Access to electricity should follow a reliable long term strategy and the legal framework must allow for private and local initiatives
- Subsidies can be legitimate but should be phased out in the long run
- Funds from rich industrialized countries must finance this initiatives.
- We recommend ECOWAS to submit a proposal asking for this compromise in the upcoming COP 16 Conference in Cancún (Mexico)



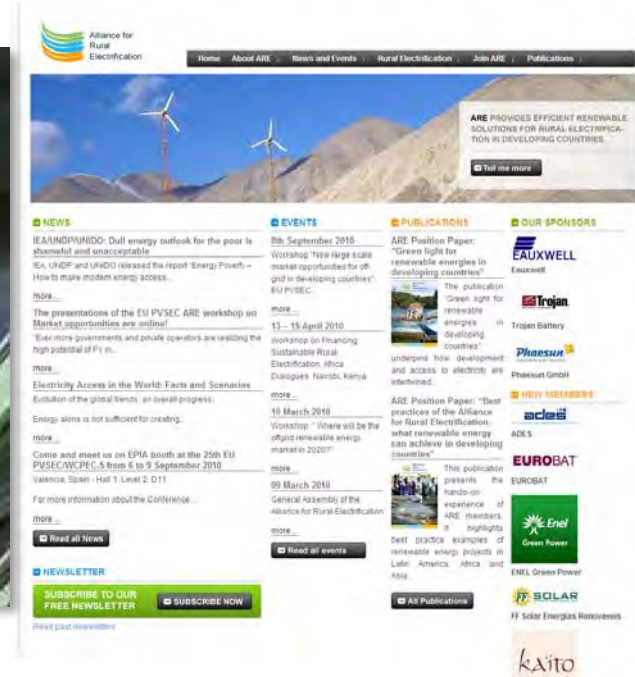


Photo credit: ARE members

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