



Resolute Marine

Clean Water From Ocean Waves

Wave₂O™ in Cabo Verde

“Renewable Energy Development in Macaronesia and West Africa”

Praia, Cabo Verde

May 31, 2016

-  Winner of European Innovation Platform for Water (EIP Water) award (2016)
-  Winner European Technology Platform for Water (WstTP), SME award (2015)
-  Winner Overall Maritime Excellence Award (2015)
-  Winner Excellence in Marine Renewable Energy (2015)
-  Winner FACCNE Award (2015)
-  Winner West African Forum for Clean Energy Financing Competition (2013)
-  Engineer of the Year “Sustainable Development”, Usine Nouvelle (2012)
-  Global Hot 100 Award, World Summit on Innovation and Entrepreneurship (2012)
-  Winner, MassChallenge (2011)
-  Runner up, Global Ideas Competitions (2011)
-  Winner, Startup Open during Global Entrepreneurship Week (2010)
-  World Top 100 Emerging Marine Technology Company (2009 & 2010)

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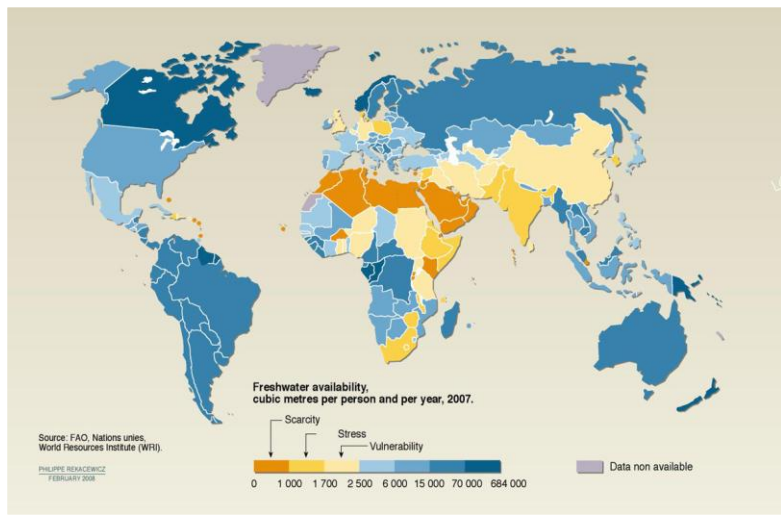
Ocean waves can help solve the global water crisis



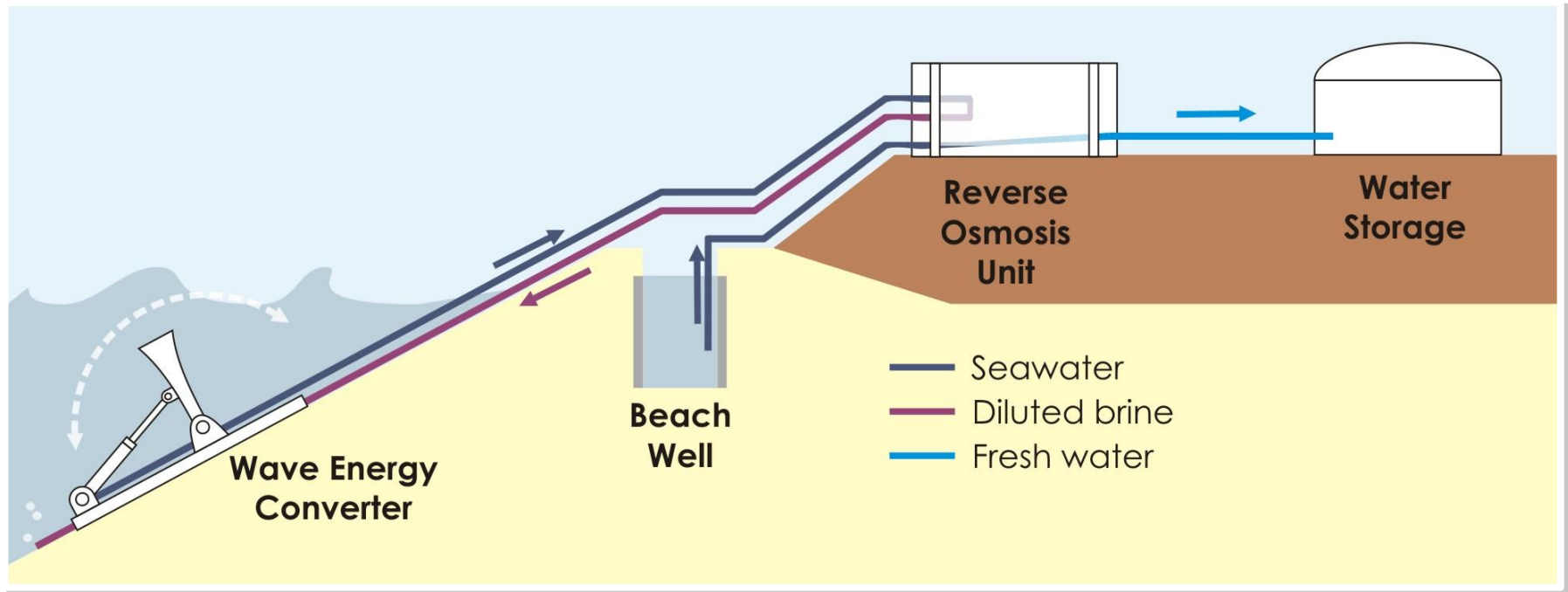
- Worldwide, over 1.1B people lack access to adequate supplies of clean water (i.e. meet UN-mandated minimum requirements)
- Over 2.5 million people die every year as a direct result
- Seawater desalination is an IDEAL solution (70% of earth's surface is oceans) but is an extremely energy intensive process
- Utility-scale water production requires large, long-term investments in infrastructure that are unaffordable to customers in our target markets
- The alternative solution, diesel driven desalination, is expensive and environmentally unsound



Fortunately, 40% of the most severely affected people in the world live in coastal areas with access to unlimited “free” energy from ocean waves



Our solution: the world's first wave-powered desalination system (Wave₂O™) that requires NO ELECTRICITY to operate



Wave Energy Conversion

Power Take-Off

Pressure regulation system

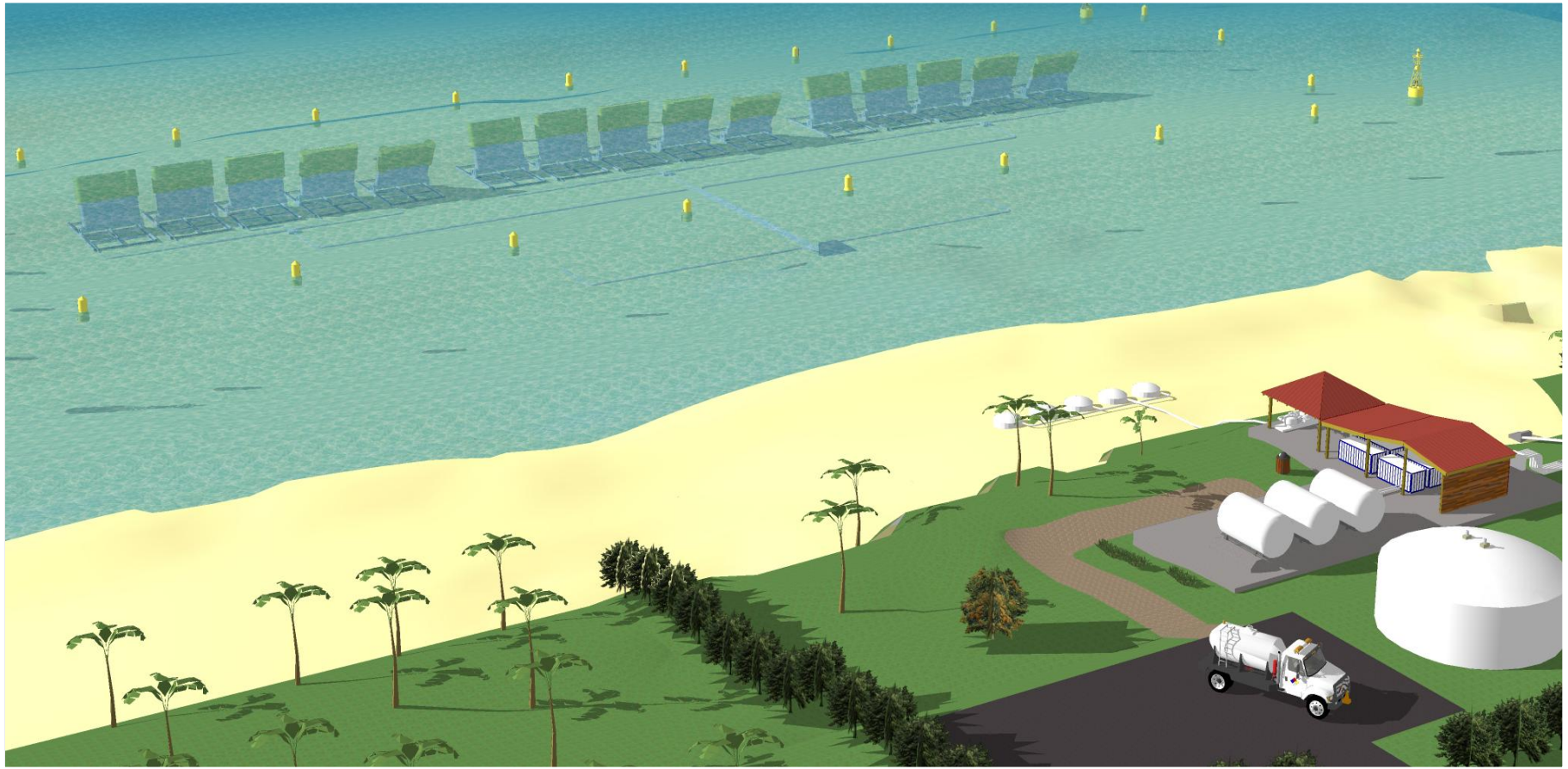
Desalination



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At commercial stage a 15-WEC plant could produce 4,000 m³/day of fresh water



Impactful

Provides water for
48,000 people

Low capital cost

\$25M total cost

Quick recovery

6-year payback for
customer

Financial return

Equity IRR >25% in
launch market

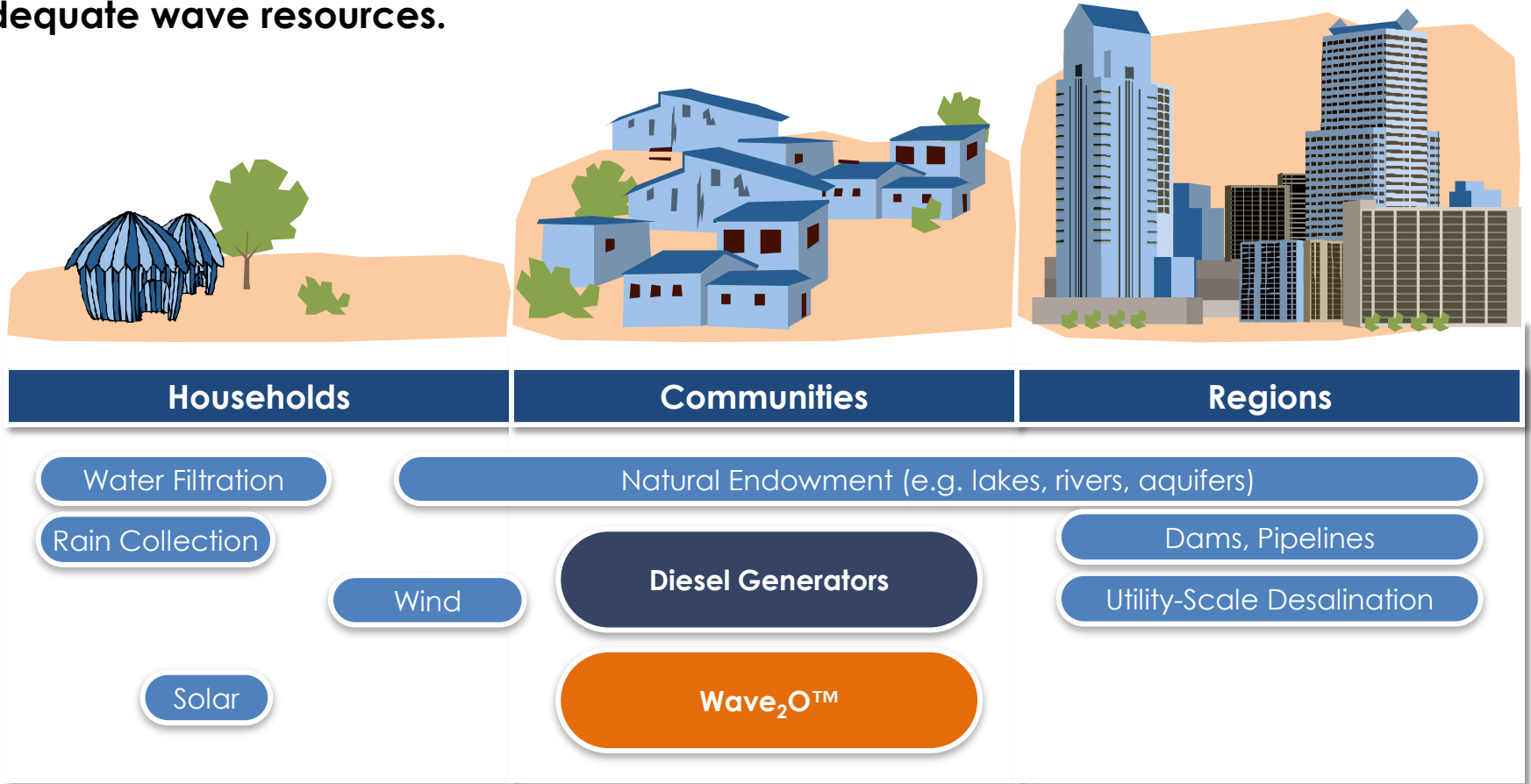
Low cost water

\$1.30/m³ before
profit & financing



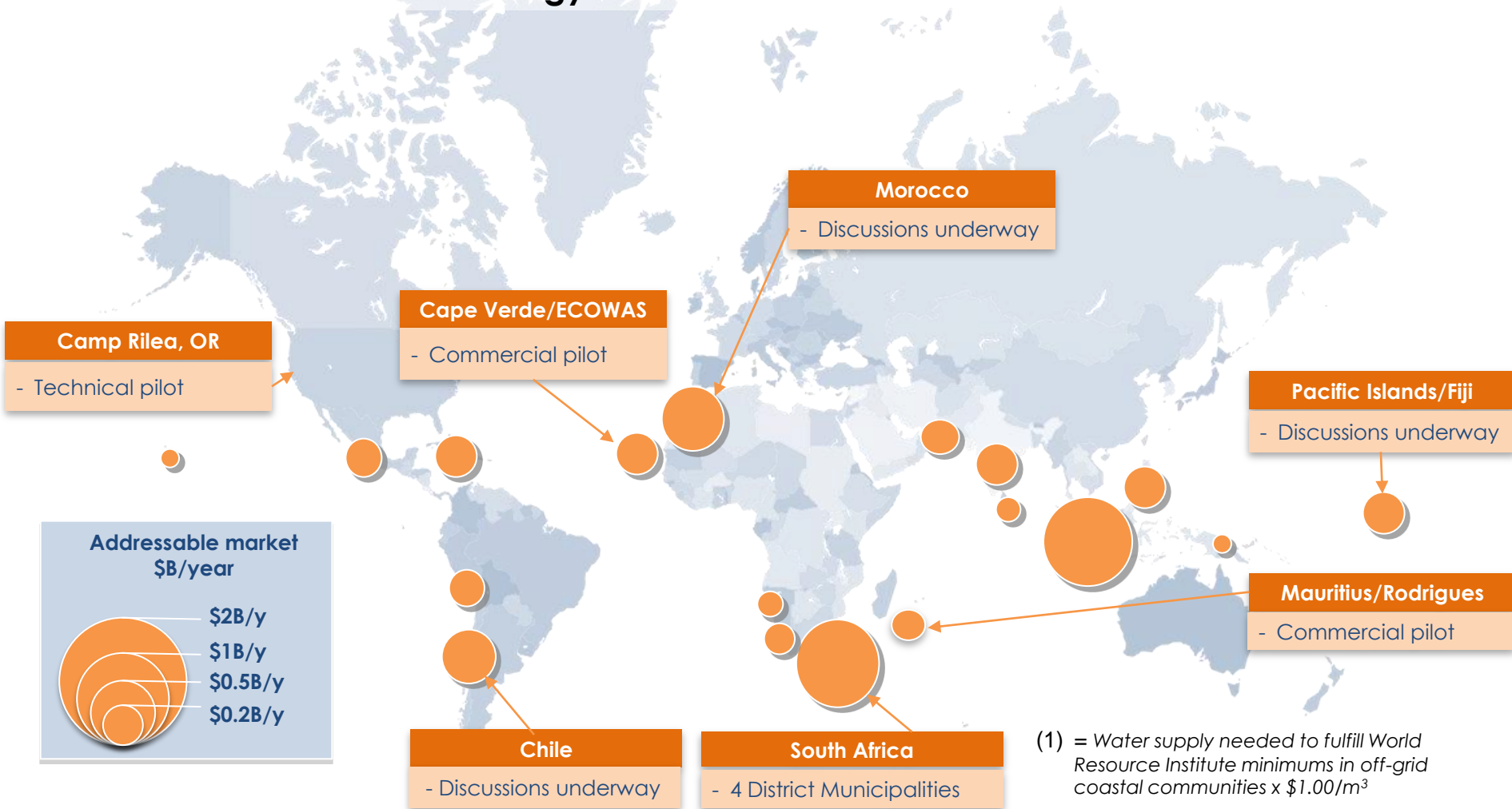
Wave₂O™: The Scalable Mid-Market Solution.

Desalination today involves either billion dollar facilities in the developed world or expensive, environmentally-unsound diesel generators at the local level. Wave₂O™ has been designed to displace diesel-driven desalination systems wherever there are adequate wave resources.



Global Addressable Market Estimate: \$10B/Year ⁽¹⁾

Over 40% of the most severely affected people in the world live in coastal areas with access to unlimited “free” energy from ocean waves.



Prodes Report – Waves Beat Other Energy Sources

	Capacity, m ³ /day	Water generation costs, \$/m ³
Wave RO	1,000 – 3,000	0.70 – 1.30
CSP MED	> 5,000	2.30 – 2.90
Wind RO	50 – 2,000	2.00 – 5.00
Solar SD	< 0.1	1.30 – 6.50
Solar MEH	1 - 100	2.60 – 6.50
Wind MVC	< 100	5.20 – 7.80
PV RO	< 100	> 6.50
PV EDR	< 100	> 10.40
Solar MD	0.15 - 10	> 10.40

Reference:

“Roadmap for the development of desalination powered by renewable energy” PRODES. \$1.30/€ exchange rate used. SD = Solar Distillation; MEH = Multiple Effect Humidification; MD = Membrane Distillation; CSP = Concentrating Solar Power; MED = multiple effect desalination; RO = Reverse Osmosis; EDR = Electro-Dialysis Reversed; MVC = Mechanical Vapor Compression



Social & Environmental Benefits

RME has a profitable business model that helps people around the world face one of the critical challenges of our time.

- 1.1 billion people worldwide lack clean drinking water; RME will help.
 - By 2020, RME will provide clean drinking water for 240,000 people, with much greater scale to follow;
 - Our system produces water at an approximate cost of \$1.30/m³; diesel systems (our primary competition) are nearly triple the price, not taking into account environmental externalities.
- 2.6 million people die each year from water-related diseases; RME will help.
 - We produce water that is 99.9% pure and complies with U.S. EPA standards for drinking water safety;
 - RME is projected to save nearly 1,000 lives between now and 2020, with many more thereafter.
- Millions of women and children suffer most from the World Water Crisis; RME will help.
 - Women and children spend 200 million hours/day collecting water, or \$29.5 million/day in lost productivity;
 - Our system reduces personal and community resources devoted to obtaining water.
- Existing desalination technologies depend on energy sources that pollute.
 - Large desal plants need co-located power plants that have many negative environmental impacts;
 - Smaller diesel-driven systems for local use produce pollution of several types, including carbon and sound;
 - Fossil fuel transport, storage and use are hazards for local communities that use diesel to produce water;
 - Our system has no adverse environmental impact and brine *disposal issues are easily mitigated*.

Extensive Research & Supply Chain Network



US DOE
(Funding)



MIT
(R&D)



IMERC
(R&D)



Parker Hannifin
(Desalination)



Chubb
(Insurance)



Electra
(Water utility)



US DOI
(Funding)



Univ. Michigan
(R&D)



ITC
(R&D)



PPG Industries
(Coatings)



South Africa
(DWA, DEA)



Univ. Cape Verde
(Social Impact)



USACE
(Testing support)



Univ. Minnesota
(R&D)



HWU - ICIT
(Social Impact)



Fiberspar
(Piping system)



CSIR
(R&D, Feasibility)



INDP
(Feasibility studies)



AfDB
(Funding)



TUT
Tallinn University
(Water system modeling)



Bureau Veritas
(Certification)

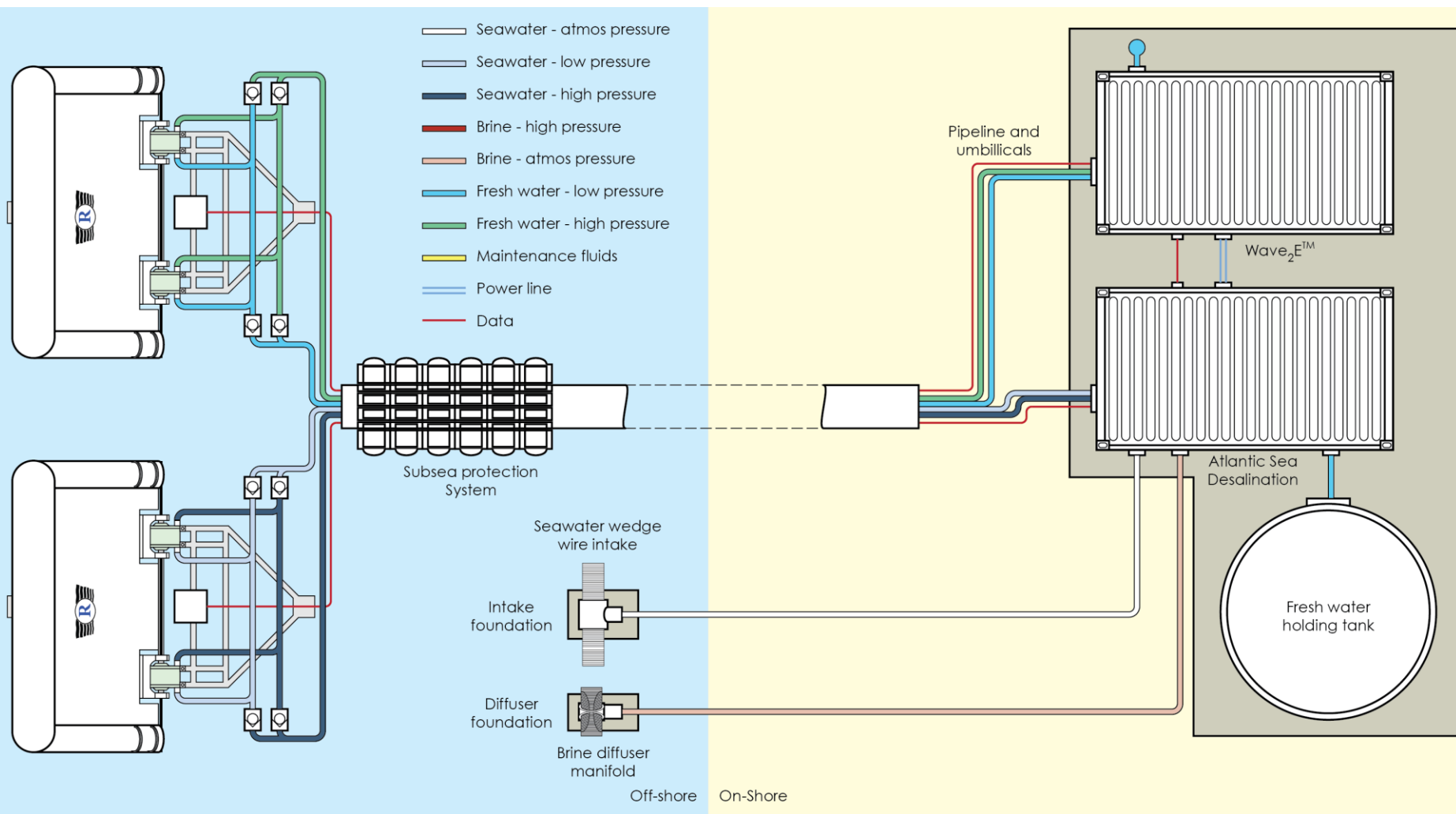


Aquatera
(Environment)



Cape Verde
(MTIE, MAHOT)

The Wave₂O™ pilot in Cabo Verde would have a production capacity of 500 m³/day



1/2 - scale WEC tested in North Carolina



Unique Deployment Methodology



SEFA grant

Amount: USD \$930,000

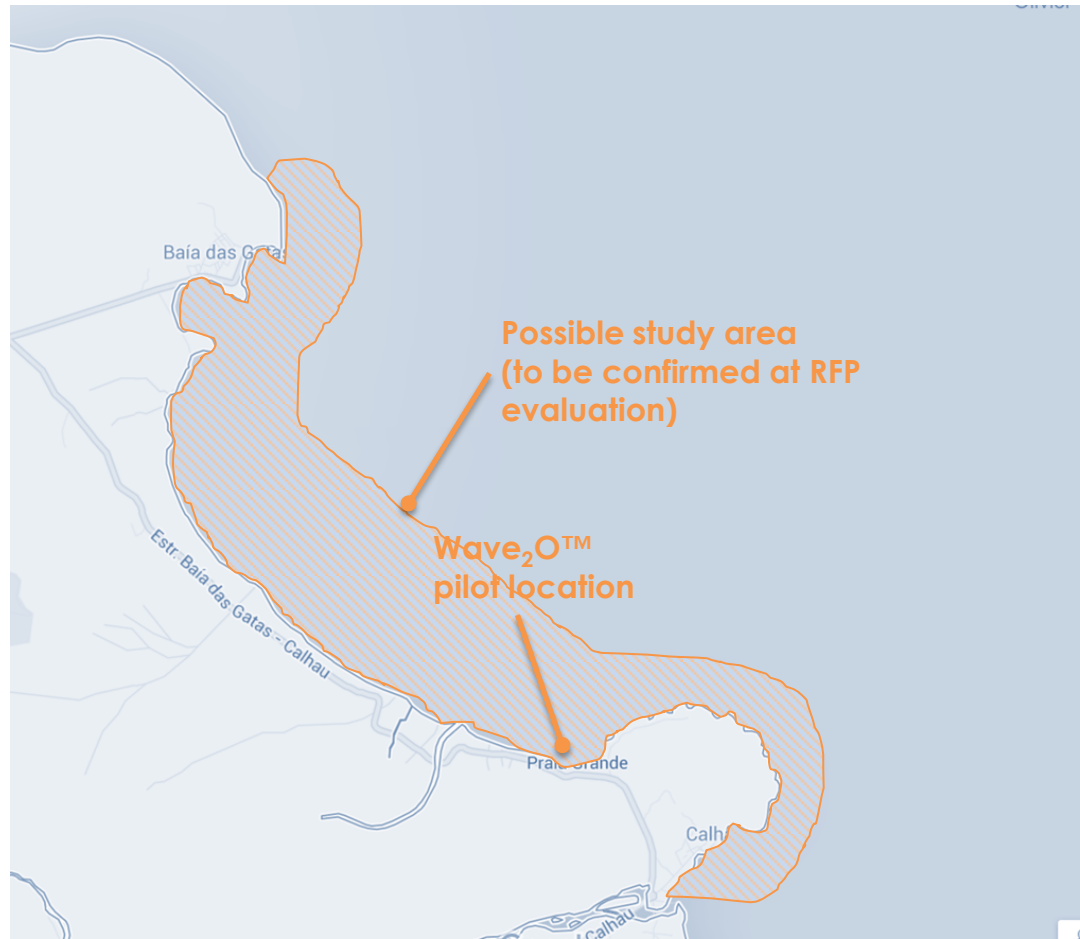
Purpose

- Finance feasibility studies related to the proposed test site at Praia Grande
 - a) Includes wave resource assessment, bathymetric & geotechnical surveys, water quality assessment, Environmental Impact Assessment
 - b) Provides for local capacity building @ INDP
- Prepare final project design to estimate costs
- Calculate project bankability and prepare for pilot deployment including selection of local supply chain partners

Work packages

- WP1 – Site characterization of the bay of Praia Grande
 - a) Incl. training of INDP personal + purchase of equipment for INDP
- WP2 – Technical/financial feasibility
- WP3 – Management: Recruitment of a local project and procurement manager to oversee project implementation including consenting.

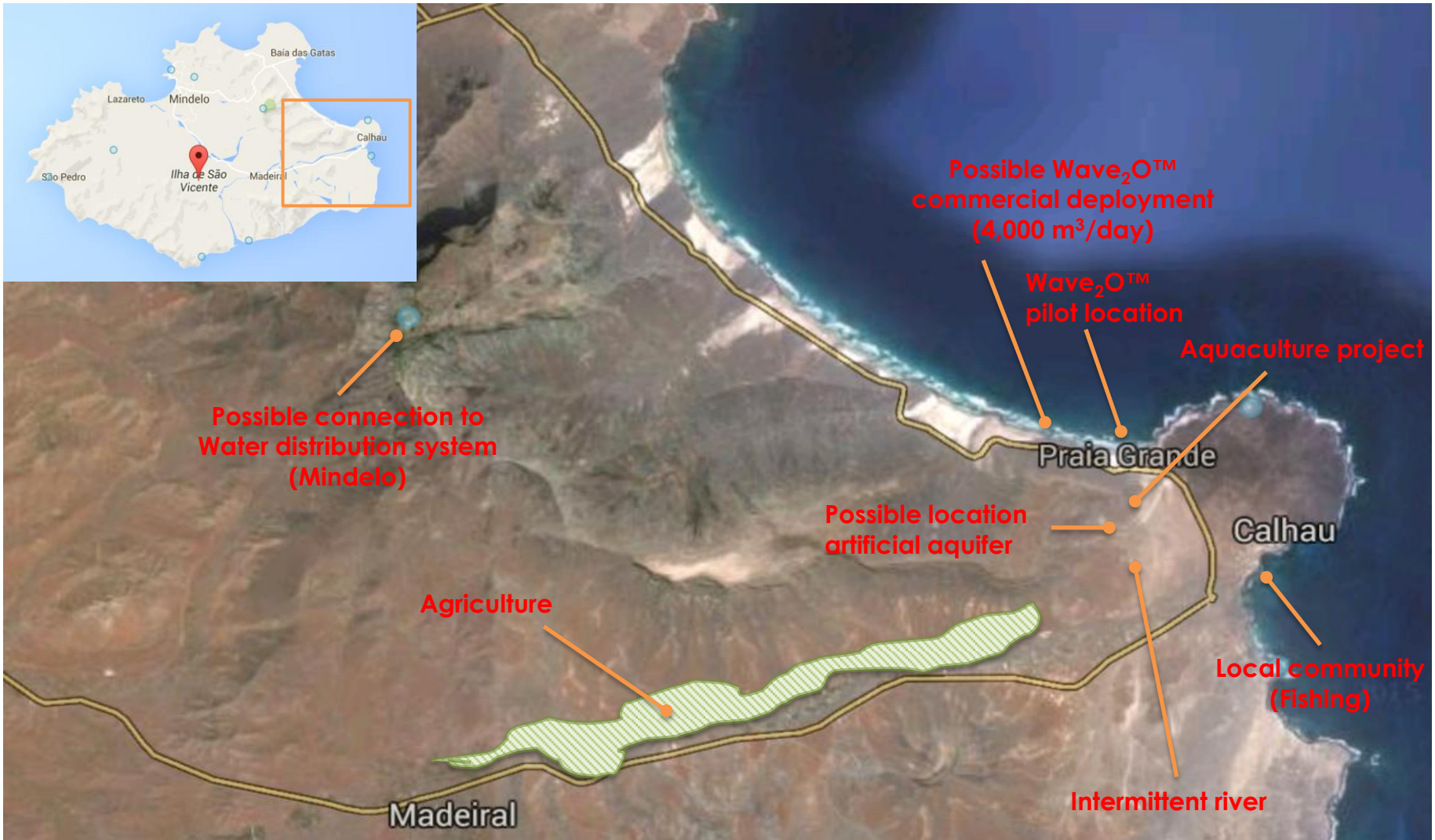
WP1 - Depending on budget, the zone of study could expand beyond the pilot location



The proposed Praia Grande site can accommodate significant scaling up to a commercial-scale plant (4,000m³/day or more)



The pilot presents numerous opportunities for project expansion or integration into other components of local economy



THANK YOU!

*“Whiskey’s for drinking
Water’s for fighting over”*

Attributed to Mark Twain



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